District of:

Ontario

Division No.:

09 - Mississauga Court File No.: 32-2383689

Estate No.:

32-2383689

#### ONTARIO SUPERIOR COURT OF JUSTICE

# IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

IN THE MATTER OF THE BANKRUPTCY OF Blutip Power Technologies Inc. of the City of Mississauga in the Province of Ontario

### MOTION RECORD

(returnable July 27, 2018)

July 24, 2018

#### AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, ON M5J 2T9

#### lan Aversa (LSUC # 55449N)

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### Jeremy Nemers (LSUC # 66410Q)

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Email: jnemers@airdberlis.com

Lawyers for the Trustee

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District of: Ontario

Division No.: 09 - Mississauga

Court File No.: 32-2383689

Estate No.: 32-2383689

### ONTARIO SUPERIOR COURT OF JUSTICE

# IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

# IN THE MATTER OF THE BANKRUPTCY OF **Blutip Power Technologies Inc.** of the City of Mississauga in the Province of Ontario

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# TAB 1

District of:

Ontario

Division No.: 09 - Mississauga Court File No.: 32-2383689

Estate No.:

32-2383689

# **ONTARIO** SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

## IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

### NOTICE OF MOTION

(returnable July 27, 2018)

Richter Advisory Group Inc. ("Richter"), in its capacity as the trustee in bankruptcy (in such capacity, the "Trustee") of Blutip Power Technologies Inc. (the "Bankrupt"), will make a motion to a judge presiding over the Commercial List on Friday, July 27, 2018 at 10:00 a.m., or as soon after that time as the motion can be heard, at 330 University Avenue, Toronto, Ontario.

#### **PROPOSED METHOD OF HEARING:** the motion is to be heard orally.

- 1. THE MOTION IS FOR an Order, amongst other things:
  - if necessary, abridging the time for service and filing of this notice of motion and (a) the motion record or, in the alternative, dispensing with same;
  - approving the bill of sale and IP assignment and assumption agreement (the "Sale (b) Agreement") between the Trustee, as vendor, and Blutip Technologies Corp. (the "Purchaser"), as purchaser, dated July 23, 2018, and authorizing the Trustee to complete the transaction contemplated thereby (the "Transaction");

- (c) vesting in the Purchaser, or as it may direct, the right, title and interest of the Bankrupt and the Trustee, if any, in and to the Purchased Assets (as defined in the Sale Agreement), free and clear of any claims and encumbrances; and
- (d) such further and other relief as counsel may advise and this Court may permit.

#### 2. THE GROUNDS FOR THE MOTION ARE:

- (a) on May 30, 2018 (the "**Date of Bankruptcy**"), the Bankrupt made an assignment in bankruptcy under the *Bankruptcy and Insolvency Act* (Canada) (the "**BIA**") and Richter was appointed as the Trustee;
- (b) the Trustee's appointment was affirmed at the first meeting of creditors held on June 18, 2018;
- (c) as set out in the First Report of the Trustee dated July 24, 2018 (the "First Report"), the Trustee developed and implemented a sale process to market the Bankrupt's property to third-parties, which property consists primarily of intellectual property (collectively, the "Sale Process");
- (d) the Sale Process did not result in any offers for the Bankrupt's property;
- (e) the Bankrupt's primary secured creditor, Fulmar Fund Ltd. ("FFL") (as agent for itself and Coghill Capital Management, LLC), subsequently transferred its secured debt in the Bankrupt to the Purchaser and caused the Purchaser to enter into the Sale Agreement with the Trustee, subject to the approval of the Court;
- (f) as set out in the First Report, the consideration for the Transaction contemplated by the Sale Agreement is primarily a secured credit bid plus a cash payment to satisfy certain super-priority claims;
- (g) the Trustee has obtained an opinion from its independent legal counsel, which confirms (subject to the typical qualifications and assumptions of an opinion of such nature) the validity and enforceability of the secured debt being relied upon for the credit bid;

- (h) the only alternative to the Transaction appears to be the liquidation of the Bankrupt's property, and it is the Trustee's view that the Transaction will generate a superior overall return to the Bankrupt's stakeholders;
- (i) the facts set out in the First Report;
- (j) the BIA and the regulations thereunder;
- (k) rules 1.04, 2.03, 3.02, 11 and 37 of the Rules of Civil Procedure (Ontario); and
- (l) such further and other grounds as counsel may advise and this Court may permit.
- 3. **THE FOLLOWING DOCUMENTARY EVIDENCE** will be used at the hearing of the motion:
  - (a) the First Report; and
  - (b) such further and other material as counsel may submit and this Court may permit.

Date: July 24, 2018

#### AIRD & BERLIS LLP

Barristers & Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

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Lawyers for Richter Advisory Group Inc., in its capacity as the trustee in bankruptcy of Blutip Power Technologies Inc.

TO: ATTACHED SERVICE LIST

# IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

District of:

Ontario

Division No.: 09 - Mississauga

Court File No.: 32-2383689 Estate No.:

32-2383689

# **ONTARIO** SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

Proceedings commenced at Toronto

NOTICE OF MOTION (returnable July 27, 2018)

#### AIRD & BERLIS LLP

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Lawyers for Richter Advisory Group Inc., in its capacity as the trustee in bankruptcy of Blutip Power Technologies Inc.

# TAB 2

District of: Ontario

Division No.: 09 - Mississauga Court File No.: 32-2383689 Estate No.: 32-2383689

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

THE HONOURABLE	)	FRIDAY, THE 27TH DAY
	)	
JUSTICE	)	OF JULY, 2018

## IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

#### APPROVAL AND VESTING ORDER

THIS MOTION, made by Richter Advisory Group Inc. ("Richter"), in its capacity as the trustee in bankruptcy (in such capacity, the "Trustee") of Blutip Power Technologies Inc. (the "Bankrupt"), for an order, *inter alia*, approving the sale transaction (the "Transaction") contemplated by a bill of sale and IP assignment and assumption agreement (the "Sale Agreement") between the Trustee, as vendor, and Blutip Technologies Corp. (the "Purchaser"), as purchaser, dated July 23, 2018 and appended to the First Report of the Trustee dated July 24, 2018 (the "First Report"), and vesting in the Purchaser all the right, title and interest of the Bankrupt and the Trustee, if any, in and to the Purchased Assets (as defined in the Sale Agreement), was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the First Report and appendices thereto, and on hearing the submissions of counsel for the Trustee and such other counsel as were present, no one appearing for any other person named on the service list, although properly served as appears from the affidavit of Susy Moniz sworn July 24, 2018, filed,

- 1. **THIS COURT ORDERS** that the time for service of the notice of motion and the motion record is hereby abridged and validated so that this motion is properly returnable today and herby dispenses with further service thereof.
- 2. THIS COURT ORDERS AND DECLARES that the Transaction is hereby approved, and the execution of the Sale Agreement by the Trustee is hereby authorized and approved, with such minor amendments as the Trustee and Purchaser may agree to in writing. The Trustee is hereby authorized and directed to take such additional steps and execute such additional documents as may be necessary or desirable for the completion of the Transaction and for the conveyance, assignment and transfer of the Purchased Assets to the Purchaser.
- 3. **THIS COURT ORDERS** that, as soon as is practicable after Closing (as defined in the Sale Agreement), the Trustee is authorized and directed to change the Bankrupt's corporate name from "BLUTIP POWER TECHNOLOGIES INC." to "663447 N.B. INC." by filing the appropriate forms with the applicable corporate registry.
- 4. THIS COURT ORDERS AND DECLARES that upon the delivery of a Trustee's certificate to the Purchaser substantially in the form attached as Schedule "A" hereto (the "Trustee's Certificate"), all of the right, title and interest of the Bankrupt and the Trustee, if any, in and to the Purchased Assets described in the Sale Agreement shall be sold, assigned and transferred to the Purchaser and vest absolutely in the Purchaser, free and clear of and from any

and all security interests (whether contractual, statutory, or otherwise), hypothecs, mortgages, trusts or deemed trusts (whether contractual, statutory, or otherwise), liens, executions, levies, charges, or other financial or monetary claims, whether or not they have attached or been perfected, registered or filed and whether secured, unsecured or otherwise (collectively, the "Claims"), including, without limiting the generality of the foregoing, all charges, security interests or claims evidenced by registrations pursuant to the *Personal Property Security Act* (Ontario), the *Personal Property Security Act* (New Brunswick) or any other personal property registry system, and, for greater certainty, this Court orders that all of the Claims affecting or relating to the Purchased Assets are hereby expunged and discharged as against the Purchased Assets.

- 5. THIS COURT ORDERS that for the purposes of determining the nature and priority of Claims, the net proceeds from the sale of the Purchased Assets shall stand in the place and stead of the Purchased Assets, and that from and after the delivery of the Trustee's Certificate all Claims shall attach to the net proceeds from the sale of the Purchased Assets with the same priority as they had with respect to the Purchased Assets immediately prior to the sale, as if the Purchased Assets had not been sold and remained in the possession or control of the person having that possession or control immediately prior to the sale.
- 6. **THIS COURT ORDERS AND DIRECTS** the Trustee to file with the Court a copy of the Trustee's Certificate, forthwith after delivery thereof.
- 7. **THIS COURT ORDERS** that, pursuant to clause 7(3)(c) of the Canada *Personal Information Protection and Electronic Documents Act*, the Trustee is authorized and permitted to disclose and transfer to the Purchaser all human resources and payroll information in the

Bankrupt's records pertaining to the Bankrupt's past and current employees, including personal information of such employees. The Purchaser shall maintain and protect the privacy of such information and shall be entitled to use the personal information provided to it in a manner which is in all material respects identical to the prior use of such information by the Bankrupt.

#### 8. THIS COURT ORDERS that, notwithstanding:

- (a) the pendency of these proceedings;
- (b) any applications for a bankruptcy order now or hereafter issued pursuant to the Bankruptcy and Insolvency Act (Canada) in respect of the Bankrupt and any bankruptcy order issued pursuant to any such applications; and
- (c) any assignment in bankruptcy made in respect of the Bankrupt,

the sale, assignment, transfer and vesting of the Purchased Assets in the Purchaser, or as it may direct, pursuant to this Order shall be binding on the Trustee and on any other trustee in bankruptcy that may be appointed in respect of the Bankrupt and shall not be void or voidable by creditors of the Bankrupt, nor shall it constitute nor be deemed to be a fraudulent preference, assignment, fraudulent conveyance, transfer at undervalue or other reviewable transaction under the *Bankruptcy and Insolvency Act* (Canada) or any other applicable federal or provincial legislation, nor shall it constitute oppressive or unfairly prejudicial conduct pursuant to any applicable federal or provincial legislation.

9. **THIS COURT ORDERS** that this Order shall have full force and effect in all provinces and territories in Canada.

10. THIS COURT HEREBY REQUESTS the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States to give effect to this Order and to assist the Trustee and its agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the Trustee, as an officer of this Court, as may be necessary or desirable to give effect to this Order or to assist the Trustee and its agents in carrying out the terms of this Order.

#### SCHEDULE "A"

District of: Ontario

Division No.: 09 - Mississauga Court File No.: 32-2383689

Estate No.:

32-2383689

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

## IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

#### TRUSTEE'S CERTIFICATE

#### RECITALS

- (A) On May 30, 2018, Blutip Power Technologies Inc. (the "Bankrupt") made an assignment in bankruptcy under the *Bankruptcy and Insolvency Act* (Canada) and Richter Advisory Group Inc. ("Richter") was appointed as the trustee in bankruptcy of the Bankrupt (in such capacity, the "Trustee").
- (B) The Trustee's appointment was affirmed at the first meeting of creditors held on June 18, 2018.
- (C) Pursuant to an Order of the Court dated July 27, 2018, the Court approved the bill of sale and IP assignment and assumption agreement made as of July 23, 2018 (the "Sale Agreement") between the Trustee and Blutip Technologies Corp. (the "Purchaser"), and provided for the vesting in the Purchaser of the right, title and interest of the Bankrupt and the Trustee, if any, in and to the Purchased Assets (as defined in the Sale Agreement), which vesting is to be effective with respect to the Purchased Assets upon the delivery by the Trustee to the Purchaser of a

certificate confirming: (i) the satisfaction by the Purchaser of the purchase price for the

Purchased Assets; (ii) that the conditions to closing as set out in the Sale Agreement have been

satisfied or waived by the Trustee and the Purchaser; and (iii) that the transaction contemplated

by the Sale Agreement (the "Transaction") has been completed to the satisfaction of the

Trustee.

(D) Unless otherwise indicated herein, terms with initial capitals have the meanings set out in

the Sale Agreement.

THE TRUSTEE CERTIFIES the following:

1. the Purchaser has satisfied the purchase price for the Purchased Assets payable on closing

of the Transaction pursuant to the Sale Agreement;

2. the conditions to closing as set out in the Sale Agreement, as amended, have been

satisfied or waived by the Trustee and the Purchaser;

3. the Transaction has been completed to the satisfaction of the Trustee; and

4. this Certificate was delivered by the Trustee at \_\_\_\_\_ [TIME] on

\_\_\_\_\_[DATE].

RICHTER ADVISORY GROUP INC., solely in its capacity as the trustee in bankruptcy of Blutip Power Technologies Inc., and not in its personal capacity

Per:

Name: Adam Sherman

Title: Senior Vice President

## IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

District of:

Ontario

Division No.: 09 - Mississauga

Court File No.: 32-2383689

Estate No.:

32-2383689

## ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

Proceedings commenced at Toronto

#### APPROVAL AND VESTING ORDER

#### AIRD & BERLIS LLP

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Lawyers for Richter Advisory Group Inc., in its capacity as the trustee in bankruptcy of Blutip Power Technologies Inc.

# **TAB 3**

District of:	<u>Ontario</u>
Division No.:	09 - Mississauga
Court File No	•
32-2383689	
Estate No.:	32-2383689

**Defendant** 

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

THE HONOURABLE	)	FRIDAY	<u>, THE 27TH DAY</u>
JUSTICE	)	OF JULY	<u>7, 2018</u>
BLUTIP PO	TER OF THE BANK OWER TECHNOLOG	GIES INC.	
OF THE CITY OF MISSI	SSAUGA, IN THE PR	sambil lianuta-erona, kangangan kangangan kangangan kangangan kangangan kangangan kangangan kangan kangan kang	ONTARIO  THE DAY
JUSTICE	<b>)</b>		
BETWEEN:			
	PLAINTIFF		
			Plaintiff
	<del>-and-</del>		
	DEFENDANT		

#### APPROVAL AND VESTING ORDER

THIS MOTION, made by [RECEIVER'S NAME] in its capacity as the Court-appointed receiver (the "Receiver") of the undertaking, property and assets of [DEBTOR] (the "Debtor") for an orderRichter Advisory Group Inc. ("Richter"). in its capacity as the trustee in bankruptcy (in such capacity, the "Trustee") of Blutip Power Technologies Inc. (the "Bankrupt"). for an order inter alia, approving the sale transaction (the "Trustee") contemplated by ana bill of sale and IP assignment and assumption agreement of purchase and sale (the "Sale Agreement") between the Receiver and [NAME OF PURCHASER] (the "Trustee, as vendor, and Blutip Technologies Corp. (the "Purchaser")"), as purchaser, dated [DATE] July 23, 2018 and appended to the First Report of the ReceiverTrustee dated [DATE] July 24, 2018 (the "First Report"), and vesting in the Purchaser all the Debtor's right, title and interest of the Bankrupt and the Trustee, if any, in and to the assets describedPurchased Assets (as defined in the Sale Agreement (the "Purchased Assets"), was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the <u>First Report and appendices thereto</u>, and on hearing the submissions of counsel for the <u>Receiver</u>, <u>[NAMES OF OTHER PARTIES APPEARING]Trustee and such other counsel as were present</u>, no one appearing for any other person <u>named on the service list</u>, although properly served as appears from the affidavit of <u>[NAME]Susy Moniz</u> sworn <u>[DATE]July 24, 2018</u>, filed<sup>†</sup>:

DOCSTOR: 1201927\14

<sup>&</sup>lt;sup>1</sup> This model order assumes that the time for service does not need to be abridged. The motion seeking a vesting order should be served on all persons having an economic interest in the Purchased Assets, unless circumstances warrant a different approach. Counsel should consider attaching the affidavit of service to this Order.

- 1. THIS COURT ORDERS that the time for service of the notice of motion and the motion record is hereby abridged and validated so that this motion is properly returnable today and herby dispenses with further service thereof.
- 2. 1. THIS COURT ORDERS AND DECLARES that the Transaction is hereby approved, and the execution of the Sale Agreement by the Receiver Trustee is hereby authorized and approved, with such minor amendments as the Receiver may deem necessary. The Receiver Trustee and Purchaser may agree to in writing. The Trustee is hereby authorized and directed to take such additional steps and execute such additional documents as may be necessary or desirable for the completion of the Transaction and for the conveyance, assignment and transfer of the Purchased Assets to the Purchaser.
- 3. THIS COURT ORDERS that, as soon as is practicable after Closing (as defined in the Sale Agreement), the Trustee is authorized and directed to change the Bankrupt's corporate name from "BLUTIP POWER TECHNOLOGIES INC." to "663447 N.B. INC." by filing the appropriate forms with the applicable corporate registry.
- 4. 2.—THIS COURT ORDERS AND DECLARES that upon the delivery of a Receiver' Trustee's certificate to the Purchaser substantially in the form attached as Schedule "A" hereto (the "Receiver' Trustee's Certificate"), all of the Debtor's right, title and interest of the Bankrupt and the Trustee, if any in and to the Purchased Assets described in the Sale

<sup>&</sup>lt;sup>2</sup> In some cases, notably where this Order may be relied upon for proceedings in the United States, a finding that the Transaction is commercially reasonable and in the best interests of the Debtor and its stakeholders may be necessary. Evidence should be filed to support such a finding, which finding may then be included in the Court's endorsement.

<sup>&</sup>lt;sup>3</sup> In some cases, the Debtor will be the vendor under the Sale Agreement, or otherwise actively involved in the Transaction. In those cases, care should be taken to ensure that this Order authorizes either or both of the Debtor and the Receiver to execute and deliver documents, and take other steps.

Agreement fand listed on Schedule B-hereto]<sup>4</sup> shall be sold, assigned and transferred to the <u>Purchaser and</u> vest absolutely in the Purchaser, free and clear of and from any and all security interests (whether contractual, statutory, or otherwise), hypothecs, mortgages, trusts or deemed trusts (whether contractual, statutory, or otherwise), liens, executions, levies, charges, or other financial or monetary claims, whether or not they have attached or been perfected, registered or filed and whether secured, unsecured or otherwise (collectively, the "Claims" including, without limiting the generality of the foregoing: (i) any encumbrances or charges created by the Order of the Honourable Justice [NAME] dated [DATE]; (ii), all charges, security interests or claims evidenced by registrations pursuant to the Personal Property Security Act (Ontario), the <u>Personal Property Security Act (New Brunswick)</u> or any other personal property registry system; and (iii) those Claims listed on Schedule C hereto (all of which are collectively referred to as the "Encumbrances", which term shall not include the permitted encumbrances, easements and restrictive covenants listed on Schedule D), and, for greater certainty, this Court orders that all of the Encumbrances Claims affecting or relating to the Purchased Assets are hereby expunged and discharged as against the Purchased Assets.

3. THIS COURT ORDERS that upon the registration in the Land Registry Office for the [Registry Division of {LOCATION} of a Transfer/Deed of Land in the form prescribed by the Land Registration Reform Act duly executed by the Receiver][Land Titles Division of {LOCATION} of an Application for Vesting Order in the form prescribed by the Land Titles Act and/or the Land Registration Reform Act]<sup>6</sup>, the Land Registrar is hereby directed to enter the

<sup>&</sup>lt;sup>4</sup> To allow this Order to be free standing (and not require reference to the Court record and/or the Sale Agreement), it may be preferable that the Purchased Assets be specifically described in a Schedule.

The "Claims" being vested out may, in some cases, include ownership claims, where ownership is disputed and the dispute is brought to the attention of the Court. Such ownership claims would, in that case, still continue as against the net proceeds from the sale of the claimed asset. Similarly, other rights, titles or interests could also be vested out, if the Court is advised what rights are being affected, and the appropriate persons are served. It is the Subcommittee's view that a non-specific vesting out of "rights, titles and interests" is vague and therefore undesirable.

<sup>&</sup>lt;sup>6</sup> Elect the language appropriate to the land registry system (Registry vs. Land Titles).

Purchaser as the owner of the subject real property identified in Schedule B hereto (the "Real Property") in fee simple, and is hereby directed to delete and expunge from title to the Real Property all of the Claims listed in Schedule C hereto.

- 5. 4. THIS COURT ORDERS that for the purposes of determining the nature and priority of Claims, the net proceeds<sup>7</sup> from the sale of the Purchased Assets shall stand in the place and stead of the Purchased Assets, and that from and after the delivery of the Receiver Trustee's Certificate all Claims and Encumbrances—shall attach to the net proceeds from the sale of the Purchased Assets with the same priority as they had with respect to the Purchased Assets immediately prior to the sale<sup>8</sup>, as if the Purchased Assets had not been sold and remained in the possession or control of the person having that possession or control immediately prior to the sale.
- <u>6.</u> 5.-THIS COURT ORDERS AND DIRECTS the Receiver Trustee to file with the Court a copy of the Receiver Trustee's Certificate, forthwith after delivery thereof.
- 7. 6.—THIS COURT ORDERS that, pursuant to clause 7(3)(c) of the Canada Personal Information Protection and Electronic Documents Act, the ReceiverTrustee is authorized and permitted to disclose and transfer to the Purchaser all human resources and payroll information in the Company'Bankrupt's records pertaining to the Debtor'Bankrupt's past and current employees, including personal information of thosesuch employees—listed on Schedule "•" to the Sale Agreement. The Purchaser shall maintain and protect the privacy of such information and shall

<sup>7</sup> The Report should identify the disposition costs and any other costs which should be paid from the gross sale proceeds, to arrive at "net proceeds".

This provision crystallizes the date as of which the Claims will be determined. If a sale occurs early in the insolv ency process, or potentially secured claimants may not have had the time or the ability to register or perfect proper claims prior to the sale, this provision may not be appropriate, and should be amended to remove this crystallization concept.

be entitled to use the personal information provided to it in a manner which is in all material respects identical to the prior use of such information by the <u>DebtorBankrupt</u>.

#### 8. 7. THIS COURT ORDERS that, notwithstanding:

- (a) the pendency of these proceedings;
- (b) any applications for a bankruptcy order now or hereafter issued pursuant to the Bankruptcy and Insolvency Act (Canada) in respect of the DebtorBankrupt and any bankruptcy order issued pursuant to any such applications; and
- (c) any assignment in bankruptcy made in respect of the Debtor; Bankrupt,

the sale, assignment, transfer and vesting of the Purchased Assets in the Purchaser, or as it may direct, pursuant to this Order shall be binding on the Trustee and on any other trustee in bankruptcy that may be appointed in respect of the DebtorBankrupt and shall not be void or voidable by creditors of the DebtorBankrupt, nor shall it constitute nor be deemed to be a fraudulent preference, assignment, fraudulent conveyance, transfer at undervalue, or other reviewable transaction under the Bankruptcy and Insolvency Act (Canada) or any other applicable federal or provincial legislation, nor shall it constitute oppressive or unfairly prejudicial conduct pursuant to any applicable federal or provincial legislation.

9. 8. THIS COURT ORDERS AND DECLARES that the Transaction is exempt from the application of the *Bulk Sales Act* (Ontario)that this Order shall have full force and effect in all provinces and territories in Canada.

9. THIS COURT HEREBY REQUESTS the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States to give effect to this Order and to assist the ReceiverTrustee and its agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the ReceiverTrustee, as an officer of this Court, as may be necessary or desirable to give effect to this Order or to assist the ReceiverTrustee and its agents in carrying out the terms of this Order.

#### Schedule A Form of Receiver's Certificate SCHEDULE "A"

District of: Ontario
Division No.: 09 - Mississauga
Court File No.

32-2383689

Estate No.: 32-2383689

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

BETWEEN:

PLAINTIFF

**Plaintiff** 

-and-

#### DEFENDANT

Defendant

# IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO RECEIVER' TRUSTEE'S CERTIFICATE

#### RECITALS

(A) A. Pursuant to an Order of the Honourable [NAME OF JUDGE] of the Ontario Superior Court of Justice (the "Court") dated [DATE OF ORDER], [NAME OF RECEIVER] was appointed as the receiver (the "Receiver") of the undertaking, property and assets of [DEBTOR] (the "Debtor"). On May 30, 2018, Blutip Power Technologies Inc. (the "Bankrupt") made an assignment in bankruptcy under the *Bankruptcy and Insolvency Act* (Canada) and

Richter Advisory Group Inc. ("Richter") was appointed as the trustee in bankruptcy of the Bankrupt (in such capacity, the "Trustee").

- (B) The Trustee's appointment was affirmed at the first meeting of creditors held on June 18, 2018.
- Pursuant to an Order of the Court dated [DATE]. July 27, 2018, the Court approved the bill of sale and IP assignment and assumption agreement of purchase and sale made as of [DATE OF AGREEMENT]. July 23, 2018 (the "Sale Agreement") between the Receiver [Debtor] and [NAME OF PURCHASER] (the "Trustee and Blutip Technologies Corp. (the "Purchaser"), and provided for the vesting in the Purchaser of the Debtor's right, title and interest of the Bankrupt and the Trustee, if any, in and to the Purchased Assets (as defined in the Sale Agreement), which vesting is to be effective with respect to the Purchased Assets upon the delivery by the Receiver Trustee to the Purchaser of a certificate confirming; (i) the payments at is faction by the Purchaser of the Purchase Price purchase price for the Purchased Assets; (ii) that the conditions to Closing losing as set out in section of the Sale Agreement have been satisfied or waived by the Receiver Trustee and the Purchaser; and (iii) the that the transaction contemplated by the Sale Agreement (the "Transaction") has been completed to the satisfaction of the Receiver Trustee.
- (D) C.—Unless otherwise indicated herein, terms with initial capitals have the meanings set out in the Sale Agreement.

THE RECEIVER TRUSTEE CERTIFIES the following:

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<u>l.</u> -	I. I hethe	Purchaser	nas <del>paid a</del>	nd the Recei	<del>ver has i</del>	<del>received the</del>	<del>-Purchase</del>
<del>Price</del> sati	isfied the purcl	nase price f	or the Purc	nased Assets p	ayable on	closing of the	e Closing
<del>Date<u>Tra</u></del>	nsaction pursua	nt to the Sal	e Agreemen	t;			
<u>2.</u> 2	2. The <u>the</u> c	onditions to	Closingclos	ing as set out i	n <del>section •</del>	of the Sale A	greement <u>.</u>
as amen	ded, have been	satisfied or v	vaived by th	e <del>Receiver<u>Trus</u></del>	stee and the	Purchaser; <del>-an</del>	ıd-
<u>3.</u> 3	3. Thethe	Transaction	n has be	en completed	to the	satisfaction	of the
Receive	r.Trustee; and						
<u>4.</u> 4	4 <del>. This<u>this</u></del>	Certificate	was delive	red by the Re	eceiver <u>Trus</u>	<u>tee</u> at	- Parties
[TIME]	on	[DA	ΓЕ].				

[NAME OF RECEIVER], RICHTER ADVISORY GROUP INC., solely in its capacity as Receiver of the undertaking, property and assets of [DEBTOR] the trustee in bankruptcy of Blutip Power Technologies Inc., and not in its personal capacity

Per:

Name: Adam Sherman

Title: Senior Vice President

Revised: January 21, 2014 IN THE MATTER OF THE BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC. OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO District of: Ontario Division No.: 09 - Mississauga Court File No.: 32-2383689 Estate No.: 32-2383689 **ONTARIO** SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST) Proceedings commenced at Toronto APPROVAL AND VESTING ORDER AIRD & BERLIS LLP Barristers and Solicitors **Brookfield Place** 181 Bay Street, Suite 1800 Toronto, ON M5J 2T9 Ian Aversa (LSUC # 55449N) Tel: (416) 865-3082 Fax: (416) 863-1515

DOCSTOR: 1201927\14

Email: iaversa@airdberlis.com Jeremy Nemers (LSUC # 66410Q) Tel: (416) 865-7724 Fax: (416) 863-1515 Email: inemers@airdberlis.com Lawyers for Richter Advisory Group Inc., in its capacity as the trustee in bankruptcy of Blutip Power Technologies Inc. 33204117.3 Schedule B Purchased Assets

Schedule C - Claims to be deleted and expunged from title to Real Property

# Schedule D - Permitted Encumbrances, Easements and Restrictive Covenants related to the Real Property

(unaffected by the Vesting Order)

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Document comparison by Workshare Compare on July-24-18 11:40:47 AM

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Document 1 ID	interwovenSite://AB-WS1/CM/33204892/1
Description	#33204892v1 <cm> - Model Approval and Vesting Order (amended January 21/14)</cm>
Document 2 ID	interwovenSite://AB-WS1/CM/33204117/3
Description	#33204117v3 <cm> - Approval and Vesting Order - Blutip</cm>
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Legend:	
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# **TAB 4**

FIRST REPORT OF RICHTER ADVISORY GROUP INC., IN ITS CAPACITY AS TRUSTEE IN BANKRUPTCY OF BLUTIP POWER TECHNOLOGIES INC.

JULY 24, 2018

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District of: Ontario

Division No.: 09 - Mississauga Court File No.: 32-2383689 Estate No.: 32-2383689

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

IN THE MATTER OF THE BANKRUPTCY OF
BLUTIP POWER TECHNOLOGIES INC.
OF THE CITY OF MISSISSAUGA, IN THE PROVINCE OF ONTARIO

FIRST REPORT OF RICHTER ADVISORY GROUP INC.,
IN ITS CAPACITY AS TRUSTEE IN BANKRUPTCY OF
BLUTIP POWER TECHNOLOGIES INC.

**JULY 24, 2018** 

#### I. INTRODUCTION

1. On May 30, 2018 (the "Date of Bankruptcy"), Blutip Power Technologies Inc. (formerly 663447 N.B. Inc.) ("Blutip" or the "Company") made an assignment under the Bankruptcy and Insolvency Act (Canada) (the "BIA") and Richter Advisory Group Inc. ("Richter") was appointed as trustee in bankruptcy (the "Trustee") of Blutip's bankrupt estate. The Trustee's appointment was affirmed at the first meeting of creditors held on June 18, 2018. Copies of the Certificate of Appointment issued by the Office of the Superintendent of Bankruptcy and the Trustee's Report to the First Meeting of Creditors on Preliminary Administration dated June 18, 2018 (the "Trustee's Preliminary Administration Report") are attached collectively hereto as Appendix "A".

- 2. This report (the "First Report") is filed by Richter in its capacity as Trustee of Blutip. The purpose of this First Report is to provide the Court with information pertaining to the following:
  - (i) background information about the Company;
  - (ii) the primary activities of the Trustee since the Date of Bankruptcy, including the results of the sale process undertaken by the Trustee for the Company's assets (the "Sale Process") and, ultimately, the sale by the Trustee of substantially all of the Company's assets (the "Purchased Assets") to Blutip Technologies Corp. ("Technologies" or the "Purchaser"), subject to this Court's approval;
  - (iii) the terms of a Bill of Sale and IP Assignment and Assumption Agreement (the "Bill of Sale") dated July 23, 2018 between the Trustee and Technologies for the sale of the Purchased Assets (the "Transaction") as well as the reasons why the Trustee believes that the Transaction should be approved by this Court; and
  - (iv) the Trustee's request that the Court make an order approving the Bill of Sale and the Transaction, authorizing the Trustee to take any and all steps necessary to complete the Transaction and vesting, upon the closing of the Transaction, all right, title and interest of the Company and the Trustee, if any, in and to the Purchased Assets to the Purchaser free and clear of all liens, charges, security interests and other encumbrances (the "Approval and Vesting Order").

#### II. TERMS OF REFERENCE

- 3. In preparing this First Report, the Trustee has relied upon unaudited financial information, the Company's books and records, financial information prepared by the Company and discussions with the Company's former management (collectively, the "Information"). Except as otherwise described in this First Report, the Trustee has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Generally Accepted Auditing Standards ("GAAS") pursuant to the Chartered Professional Accountant of Canada Handbook and, as such, the Trustee expresses no opinion or other form of assurance contemplated under GAAS in respect of the Information.
- 4. Unless otherwise noted, all monetary amounts contained in this First Report are expressed in Canadian dollars.

#### III. BACKGROUND

- 5. Blutip was a privately held corporation incorporated on April 24, 2012, under the Business Corporations Act (New Brunswick) that operated from leased premises located at 6705 Millcreek Drive, Unit #4, Mississauga, Ontario (the "Leased Premises"). The Trustee understands that Blutip provided smart fuel management solutions and data analytic services for operators of high-horsepower engine applications primarily in the mining industry. The Trustee further understands that the Company was focused on improving engine fuel economy and reducing fuel particulates through the use of certain proprietary, patented and patent-pending fuel optimization and emissions control systems as well as extracting more accurate sensor data for smarter operational decision making.
- 6. According to the Company's books and records, Blutip experienced declining financial performance and sustained losses over the last several years. For the years ended December 31, 2016 and 2017, the Company incurred losses of approximately \$0.7 million and \$2.1 million, respectively. In addition, the Company reported a loss of \$0.8 million for the four-month period ending April 30, 2018. By May 2018, the Company's losses had consumed a significant portion of its working capital and, with the loss of the Company's two largest customers (July 2017 and May 2018), Blutip was no longer able to pay its obligations as they became due. Facing an imminent liquidity crisis, the Company's management determined that it was appropriate for the Company to file an assignment in bankruptcy. A copy of the Company's sworn Statement of Affairs dated May 30, 2018 (the "Statement of Affairs") is attached hereto as Appendix "B".
- 7. In addition to limited cash, inventory, accounts receivable and equipment, the Company's assets include intellectual property primarily its fuel optimization and emissions control systems patents (Australia, Chile, Columbia and Peru) and patents pending (Australia, Canada, Mexico and the United States).
- 8. The Trustee understands that the Company is also the sole shareholder of two foreign subsidiaries Blutip Australia PTY Ltd. ("Blutip Australia") and Blutip USA Ltd. ("Blutip USA"). The Trustee further understands that prior to the Company's bankruptcy, Blutip Australia was entirely dependent on Blutip and had virtually no assets/limited operations; Blutip USA had no assets/no business activity.

#### IV. THE COMPANY'S CREDITORS

#### **Secured Creditors**

9. The Trustee understands that Fulmar Fund Ltd. (as agent) ("Fulmar") is the primary secured creditor of the Company owed the principal amount of \$700,000 plus interest, fees and other amounts. The amounts owing to Fulmar are in respect of two promissory notes issued by Blutip: the first in favour of Fulmar in the principal amount of \$610,000 (the "Fulmar Note"), and the second in favour of Coghill Capital Management, LLC

("Coghill", and together with Fulmar, the "Secured Parties") in the principal amount of \$90,000 (the "Coghill Note" and together with the Fulmar Note, the "Promissory Notes"). The Trustee understands that Fulmar is administrative agent for the Secured Parties under a general security agreement securing amounts owed by Blutip to the Secured Parties in connection with the Promissory Notes.

- 10. The Trustee has received an opinion from its independent legal counsel, Aird & Berlis LLP ("Aird & Berlis") dated June 18, 2018 (the "Security Opinion"), which provides, subject to the typical qualifications and assumptions of an opinion of such nature, that the security granted by the Company to Fulmar is valid and enforceable.
- 11. In addition to Fulmar, the Trustee understands that Royal Bank of Canada ("RBC") is also a secured creditor of the Company, owed approximately \$30,000. The amounts owed to RBC represent the balance owing under the Company's corporate credit card facility (the "RBC Debt"). RBC set off funds on deposit in the Company's bank account to satisfy, in full, the RBC Debt.
- 12. In addition to the above, the certified searches of the Personal Property Security Registration system for the Province of Ontario reflect that Her Majesty in Right of Ontario Represented by the Ministry of Finance (the "Ministry") has registered a security interest pursuant to the Personal Property Security Act (Ontario) (the "PPSA") against Blutip Power Technologies Ltd. ("Blutip Ltd."), a predecessor entity, which the Trustee understands was subject to a receivership pursuant to the BIA in 2012. The Trustee further understands that the Ministry's security registered against Blutip Ltd. was included in the Company's PPSA search results due to similarities between the corporate names. However, based on communications with the Ministry, the Ministry confirmed that it does not have registered security against the Company and, although it intends to, has not taken steps to discharge its registration against Blutip Ltd. Copies of certified searches of the Personal Property Security Registration Systems for the provinces of Ontario and New Brunswick with currency dates of June 7, 2018 are attached hereto as Appendix "C".

#### **Unsecured Creditors**

13. According to the Company's Statement of Affairs, there are approximately 14 unsecured creditors (including Fulmar's estimated deficiency claim) with claims totaling \$177,392.25 (excluding any amounts owing to the landlord in respect of the Leased Premises, if any, and the Company's former employees in respect of termination and severance pay).

#### Section 81.3 Claims

- 14. The Trustee has reviewed the Company's payroll records and, in accordance with its statutory duties under section 81.3 of the BIA (the "Section 81.3 Claims"), has prepared an analysis of the Section 81.3 Claims.
- 15. According to the Trustee's review of the Company's books and records, outstanding wages, commissions, vacation pay and recoverable expenses (for salespersons) owed to Blutip's employees, as at the Date of Bankruptcy, totalled approximately \$22,789, of which, the Trustee has determined that \$12,968 represent Section 81.3 Claims.
- 16. The Section 81.3 Claims are secured by a charge on the Company's current assets, as defined in the BIA.

#### V. ACTIVITIES OF THE TRUSTEE

- 17. In preparation for Blutip's filing of an assignment in bankruptcy and subsequent to the Date of Bankruptcy, the activities of the Trustee have included, *inter alia*, the following:
  - (i) assisting the Company with the preparation of (and reviewing) the Statement of Affairs;
  - (ii) meeting with the Company's former management regarding the filing of the assignment in bankruptcy and other matters in connection thereto;
  - (iii) filing the assignment and associated documents (on behalf of the Company) with the Office of the Superintendent of Bankruptcy;
  - (iv) establishing a website at <a href="https://www.richter.ca/en/Folder/Insolvency-Cases/B/Blutip-Power-Technologies-Inc">https://www.richter.ca/en/Folder/Insolvency-Cases/B/Blutip-Power-Technologies-Inc</a>, where relevant materials in connection with the Company's bankruptcy proceedings are available in electronic format;
  - (v) attending at the Leased Premises in order to review and take stock of the inventory, equipment and other assets, including the identification of any third-party property located at the Leased Premises;
  - (vi) reviewing the Company's existing insurance coverage and contacting the Company's insurance broker, both to amend the coverage provided and request that the Trustee be listed as named insured and loss payee on the Company's insurance policy;
  - (vii) ensuring the Company's key electronic records and other data essential to preserving any residual value to the Blutip business were appropriately backed-up;

- (viii) issuing the prescribed notices to the Company's creditors advising of the bankruptcy and the date, time and place for the first meeting of creditors (the "Creditor Meeting");
- (ix) corresponding and communicating extensively with Fulmar and its advisors regarding its secured claim against the Company, the Sale Process and other matters in connection with the bankruptcy proceedings;
- (x) corresponding and communicating with RBC in connection with its secured claim, the Company's funds on deposit with RBC and other matters in connection with the bankruptcy proceedings;
- (xi) responding to calls and enquiries from creditors, including former employees, and other stakeholders;
- (xii) complying with the requirements of the Wage Earner Protection Program Act in connection with the claims of the Company's former employees;
- (xiii) chairing the Creditor Meeting and preparing the Trustee's Preliminary Administration Report tabled at the Creditor Meeting;
- (xiv) consulting and communicating with the estate inspector (the "Inspector") appointed at the Creditor Meeting regarding various matters in connection with the Company's bankruptcy proceedings;
- (xv) removing certain assets from the Leased Premises and arranging to store same at a secure third-party location;
- (xvi) communicating with the landlord and its counsel in connection with the Leased Premises, including the Trustee's ultimate disclaimer of the Leased Premises;
- (xvii) consulting and communicating extensively with Aird & Berlis on various matters in connection with the Company's bankruptcy proceedings;
- (xviii) carrying out the Sale Process, including discussions with Prospective Interested Parties (as hereinafter defined) in connection with same;
- (xix) negotiating and finalizing the Bill of Sale with the Purchaser; and
- (xx) preparing this First Report.

#### VI. THE SALE PROCESS

- 18. In order to determine whether there was any third-party interest in the Company's assets (primarily intellectual property), the Trustee developed the Sale Process to market the Blutip assets to third parties. Key aspects of the Sale Process and its results are summarized as follows:
  - (i) to preserve any residual value in the Blutip business, the Trustee was of the view that the Sale Process commence as quickly as possible;
  - (ii) commencing shortly after the Date of Bankruptcy, the Trustee, in consultation with a representative of Blutip's former management, assembled a list of potential interested parties, which included both strategic and financial buyers (collectively, the "Potential Interested Parties");
  - (iii) on June 12, 2018, the Trustee distributed an offer solicitation letter to the Potential Interested Parties detailing the opportunity to purchase the Blutip assets (the "Offer Solicitation Letter"). In total, the Trustee contacted 30 parties to advise of the opportunity to acquire the Blutip assets. A copy of the Offer Solicitation Letter is attached hereto as Appendix "D";
  - (iv) Potential Interested Parties interested in obtaining additional information regarding the Blutip assets were required to execute a non-disclosure agreement ("NDA") in order to receive additional information, including access to an electronic data room that contained other information relevant to the Blutip assets.

    A total of three parties executed the NDA and were granted data room access to assist in their due diligence;
  - (v) in addition to the Potential Interested Parties contacted by the Trustee, and in an effort to increase exposure of the Sale Process (at no expense to the estate), the opportunity to acquire the Blutip assets was published once a week for three consecutive weeks (commencing June 25, 2018) in the Insolvency Insider, which is an online publication providing coverage of the latest Canadian insolvency filings, court cases and distressed assets for sale;
  - (vi) the deadline for submission of offers to acquire all or a portion of the Blutip assets was 12:00 p.m. (EDT) on July 11, 2018 (the "Offer Deadline"); and
  - (vii) no offers to acquire the Company's assets were submitted by the Offer Deadline.

#### VII. THE TRANSACTION

- 19. As the Company's primary secured creditor, Fulmar was provided with periodic updates regarding the status of the Sale Process by the Trustee. Prior to the commencement of the Sale Process, the Trustee and Fulmar (and its advisors) engaged in discussions in connection with the potential acquisition of the Blutip assets by Fulmar in the event no alternative bidder were found.
- 20. Shortly after the Offer Deadline and in light of the outcome of the Sale Process, on July 23, 2018, Fulmar and the Trustee entered into the Bill of Sale. The Transaction contemplated by the Bill of Sale involves the acquisition of most of the Company's assets by the Purchaser, which the Trustee understands is a newly-created corporation controlled by Fulmar. A copy of the Bill of Sale is attached hereto as **Appendix "E"**.
- 21. The key elements of the Transaction are as follows:
  - (i) the Purchaser is acquiring, on an "as is, where is" basis, substantially all of the Company's assets related to the Company's business (see clause "1" in the Bill of Sale for a list of excluded assets);
  - (ii) the consideration for the Transaction is primarily a secured credit bid as well as a cash payment to satisfy the Section 81.3 Claims;
  - (iii) the Trustee understands that it is the Purchaser's intention to close the Transaction as soon as reasonably possible following the receipt of all necessary approvals; and
  - (iv) the Transaction is conditional on the Court approving the Bill of Sale and the granting of the Approval and Vesting Order.
- 22. Upon closing of the Transaction, the Trustee shall deliver to the Purchaser and file with the Court a certificate attesting that the Transaction had been completed to the satisfaction of the Trustee and confirming the closing of the Transaction.

#### VIII. ALTERNATIVES TO THE TRANSACTION AND CONCLUSION

- 23. Given the lack of interest in the Blutip assets, it appears that the only alternative to the Transaction is the liquidation of the Company's limited assets.
- 24. Although the Trustee has not obtained liquidation proposals for the Company's assets given the nature of the assets the Trustee has prepared a schedule comparing the realizations generated from the Transaction to the estimated recoveries in a liquidation scenario (the "Comparison Schedule").

25. As detailed in the Comparison Schedule (based on the assumptions included therein), a copy of which is attached hereto as **Appendix "F"**, the realizations from the Transaction are significantly more favourable to the potential recoveries in a liquidation scenario.

26. Further, as outlined in the Comparison Schedule, significant additional recoveries would be needed for unsecured creditors to receive any recovery.

27. Based on the foregoing, it is the Trustee's view that the Transaction will generate a superior overall return to the Company's creditors compared to the alternative and, as such, respectfully recommends that this Court make an order approving the Bill of Sale and the Transaction, authorizing the Trustee to take any and all steps necessary to complete the Transaction and vesting, upon the closing of the Transaction, all right, title and interest of Company and the Trustee, if any, in and to the Purchased Assets to the Purchaser free and clear of all liens, charges, security interests and other encumbrances.

All of which is respectfully submitted this 24th day of July, 2018.

Richter Advisory Group Inc. in its capacity as Trustee in Bankruptcy of Blutip Power Technologies Inc. and not in its personal or corporate capacity

Adam Sherman, MBA, CIRP, LIT

Adam Zeldin, CPA, O

## TAB A



#### Industry Canada

#### Industrie Canada

### Office of the Superintendent of Bankruptcy Canada

Bureau du surintendant des faillites Canada

District of:

Ontario

Division No.: Court No.: Estate No.: 09 - Mississauga 32-2383689 32-2383689

In the Matter of the Bankruptcy of:

**Blutip Power Technologies Inc** 

Debtor

RICHTER ADVISORY GROUP INC / RICHTER GROUPE CONSEI

Licensed Insolvency Trustee Ordinary Administration

Date and time of bankruptcy:

May 30, 2018, 14:44

Security:

\$0.00

Date of trustee appointment:

May 30, 2018

Meeting of creditors:

June 18, 2018, 11:00 181 Bay Street, 33rd Flr.

Toronto, Ontario

Canada,

Chair:

Trustee

#### CERTIFICATE OF APPOINTMENT - Section 49 of the Act; Rule 85

I, the undersigned, official receiver in and for this bankruptcy district, do hereby certify that:

- the aforenamed debtor filed an assignment under section 49 of the Bankruptcy and Insolvency Act;
- the aforenamed trustee was duly appointed trustee of the estate of the debtor.

#### The said trustee is required:

- to provide to me, without delay, security in the aforementioned amount;
- to send to all creditors, within five days after the date of the trustee's appointment, a notice of the bankruptcy; and
- when applicable, to call in the prescribed manner a first meeting of creditors, to be held at the
  aforementioned time and place or at any other time and place that may be later requested by the official
  receiver.

Date: May 30, 2018, 14:48

E-File/Dépôt Electronique

Official Receiver

Federal Building - Hamilton, 55 Bay Street N, 9th Floor, Hamilton, Ontario, Canada, L8R3P7, (877)376-9902





## IN THE MATTER OF THE BANKRUPTCY OF Blutip Power Technologies Inc.

of the City of Mississauga in the Province of Ontario

## TRUSTEE'S REPORT TO THE FIRST MEETING OF CREDITORS ON PRELIMINARY ADMINISTRATION

#### **BACKGROUND**

Blutip Power Technologies Inc. ("Blutip" or the "Company") was a privately held corporation incorporated on April 24, 2012, under the *Business Corporations Act* (New Brunswick).

Blutip was a leader in smart fuel management solutions and data analytic services for operators of high-horsepower engine applications primarily in the mining industry. The Company was focused on improving engine fuel economy and reducing fuel particulates through the use of certain proprietary, patented and patent-pending fuel optimization and emissions control systems as well as extracting more accurate sensor data for smarter operational decision making.

The Company's registered office and principal place of business was leased premises located at 6705 Millcreek Drive, Unit #4, Mississauga, Ontario (the "Leased Premises").

As a result of Blutip's poor financial performance and an imminent liquidity crisis, on May 30, 2018, Blutip filed an assignment in bankruptcy pursuant to the *Bankruptcy and Insolvency Act* (Canada) ("BIA"). Richter Advisory Group Inc. ("Richter") was appointed trustee (the "Trustee") of Blutip's bankrupt estate by the Office of the Superintendent of Bankruptcy, subject to affirmation by the creditors at the first meeting of creditors.

#### CAUSES OF BANKRUPTCY

Blutip had experienced declining financial performance and sustained losses over the last several years. For the years ended December 31, 2016 and 2017, the Company incurred losses of approximately \$0.7 million and \$2.1 million, respectively. In addition, the Company reported a loss of \$0.8 million for the 4-month period ending April 30, 2018.

By May 2018, the Company's losses had consumed a significant portion of Blutip's working capital and with the loss of the Company's two largest customers (July 2017 and May 2018) Blutip was no longer able to pay its obligations as they became due.

#### FINANCIAL POSITION/ASSETS

As detailed in Blutip's Statement of Affairs, the estimated realizations from the Company's assets, as at the date of bankruptcy, are not expected to satisfy the amounts owed to Blutip's principal secured lenders Royal Bank of Canada ("RBC") and Fulmar Fund, Ltd. ("Fulmar").

In addition to limited cash, inventory and accounts receivable, the Company's assets include intellectual property — primarily its fuel optimization and emissions control systems patents (Australia, Chile, Columbia and Peru) and patents pending (Australia, Canada, Mexico and the United States).

The Company is also the sole shareholder of its foreign subsidiaries – Blutip Australia PTY Ltd. ("Blutip Australia") and Blutip USA Ltd. ("Blutip USA"). The Trustee understands that Blutip Australia has virtually no assets/limited operations and Blutip USA has no assets/no business activity.

#### SECURED CREDITORS

According to the Company's Statement of Affairs, as at the date of bankruptcy, the amounts owed to the Company's secured creditors are estimated as follows:

Secured Creditor	(in \$000s) Amount
Royal Bank of Canada	26
Fulmar Fund, Ltd. (as agent)	700
Total	726

The amounts owing to RBC represent the estimated balance owing under the Company's corporate credit card facility. The Trustee understands that RBC is holding collateral (in the form of Guaranteed Investment Certificates) to secure the Company's obligations to RBC.

The amounts owing to Fulmar are in respect of two promissory notes issued by Blutip: the first in favour of Fulmar in the amount of \$610,000 (the "Fulmar Note"), and the second in favour of Coghill Capital Management, LLC in the amount of \$90,000 (the "Coghill Note" and together with the Fulmar Note, the "Promissory Notes"). Fulmar is the administrative agent for the Promissory Notes.

As at the date of this report, the Trustee has not obtained a legal opinion concerning the validity and enforceability of the security granted by the Company in favour of RBC and Fulmar (the "Security Review"). It is the intention of the Trustee to discuss the Security Review with the Inspectors to be appointed at the first meeting of creditors.

In addition to RBC and Fulmar, the Trustee is aware that Her Majesty in Right of Ontario Represented by the Ministry of Finance (the "Ministry") has also registered a security interest against Blutip under the *Personal Property Security Act* (Ontario).

#### SECURITY FOR UNPAID WAGES - S.81.3 CLAIMS

The Trustee is in the process of reviewing the Company's records to determine what, if any, amounts are owed to the Company's former employees for wages and vacation pay that would qualify as claims pursuant to section 81.3 of the BIA. It is not anticipated that such claims will exceed \$10,000.

The Trustee, where applicable, will comply with the requirements of the Wage Earner Protection Program Act.

#### PREFERRED CREDITORS

The Company's Statement of Affairs indicates that, as at the date of bankruptcy, there were no known preferred creditors.

#### **UNSECURED CREDITORS**

The Company's Statement of Affairs indicates that there are approximately 14 unsecured creditors with claims totalling approximately \$177,392.25 (excluding any amounts owing to the Company's former landlord in respect of the Leased Premises and the Company's former employees in respect of termination and severance pay).

#### **CLAIMS FILED**

As at 10:00 a.m. on the date of this report, the Trustee has recorded Proof of Claims filed, as follows:

	Claims Filed (#)	Amount (CAD)	Proxies in Favour of Trustee (#)	Amount (CAD)
Secured	5	37,385.16	1	2,000.00
Preferred	1	50,457.37	Nil	Nil
Unsecured	10	208,333.44	4	47,424.72
TOTAL	5	\$ 296,175.97	1	\$ 49,424.72

#### CONSERVATORY AND PROTECTIVE MEASURES

In an effort to determine whether there is any third party interest in the Company's assets, including its intellectual property, the Trustee has commenced a process to market the Blutip assets to prospective interested parties (the "Sales Process"). It is the intention of the Trustee to further discuss the Sales Process with the Inspectors.

The activities of the Trustee since its appointment have primarily consisted of statutory work in accordance with the provisions of the BIA.

#### PREFERENCE PAYMENTS AND TRANSFERS UNDER VALUE

The Trustee has not performed a review of the Company's books and records with respect to potential fraudulent preferences, settlements or transfers at undervalue, as defined in the BIA. It is the intention of the Trustee to discuss the scope of its review with the Inspectors.

#### TRUSTEE'S FEES

In consideration for consenting to act in these proceedings, Fulmar has guaranteed payment of the Trustee's fees and disbursements, including the fees and disbursements of its legal counsel, to the maximum amount of \$100,000 should insufficient funds be available from Blutip's estate (the "Guarantee"). In support of the Guarantee, Fulmar has provided a deposit to the Trustee in the amount of \$50,000.

#### **OTHER**

Further information relating to the Company's bankruptcy proceedings may be obtained from Richter's website at: http://www.richter.ca/Folder/Insolvency-Cases/B/Blutip-Power-Technologies-Inc

Dated at Toronto, Ontario, this 18th day of June, 2018.

#### RICHTER ADVISORY GROUP INC.

in its capacity as Trustee of the estate of Blutip Power Technologies Inc. and not in its personal or corporate capacity

Adam Sherman, MBA, CIRP, LIT

## TAB B

District of: Division No.	-	Amended
Court No.		
Estate No		

#### -- Form 78 --

Statement of Affairs (Business Bankruptcy) made by an entity (Subsection 49(2) and Paragraph 158(d) of the Act / Subsections 50(2) and 62(1) of the Act)

In the Matter of the Bankruptcy of Blutip Power Technologies Inc. of the City of Mississauga in the Province of Ontario

To the bankrupt:

You are required to carefully and accurately complete this form and the applicable attachments showing the state of Blutip Power Technologies Inc.'s affairs on the date of the bankruptcy, on the 30th day of May 2018. When completed, this form and the applicable attachments will constitute the Statement of Affairs and must be verified by oath or solemn declaration.

### LIABILITIES (as stated and estimated by the officer)

1. Unsecured creditors as per list "A"	177,392.25
Balance of secured claims as per list "B"	164,422.54
Total unsecured creditors	341,814.79
2. Secured creditors as per list "B"	561,953.00
3. Preferred creditors as per list "C"	0.00
Contingent, trust claims or other liabilities as per list "D" estimated to be reclaimable for	0.00
Total liabilities	903,767.79
Surplus	NIL

### ASSETS (as stated and estimated by the officer)

(ab stated and detinated by the emosty	
1. Inventory	169,000.00
2. Trade fixtures, etc	0.00
3. Accounts receivable and other receivables, as per list "E"	
Good	
Doubtful 0.00	
Bad	
Estimated to produce	262,196.00
4. Bills of exchange, promissory note, etc., as per list "F"	
5. Deposits in financial institutions	
6. Cash	
7. Livestock	
8. Machinery, equipment and plant	
9. Real property or immovable as per list "G"	0.00
10. Furniture	
11. RRSPs, RRIFs, life insurance, etc.	
12. Securities (shares, bonds, debentures, etc.)	
13. Interests under wills	
14. Vehicles	
15. Other property, as per list "H"	
If bankrupt is a corporation, add:	
Amount of subscribed capital 894,199.47	,
Amount paid on capital 894,199.47	
Balance subscribed and unpaid	
Estimated to produce	
Total assets	561,953.00
Deficiency	

), Rodger King, of the City of Little Britain in the Province of Ontario, do swear (or solemnly declare) that this statement and the attached lists are to the best of my knowledge, a full, true and complete statement of Blutip Power Technologies Inc.'s affairs on the 30th day of May 2018 and fully disclose all property of every description that is in Blutip Power Technologies Inc.'s possession or that may devolve on Blutip Power Technologies Inc. in accordance with the Act.

SWORN (or SOLEMNLY DECLARED)

before me at the City of Mississauga, in the Province of Ontario, on this 30th day of May 2018.

Jennifer Cao,

a Commissioner, etc., Province of Ontario, while a Student-at-Law. Expires April 5, 2019.

#### FORM 78 -- Continued

#### List "A" Unsecured Creditors

#### Blutip Power Technologies Inc

No.	Name of creditor	Address	Unsecured claim	Balance of claim	Total claim
1	2-FULMAR FUND LTD (AGENT)	GREENWAY CORPORATE CENTRE 2ND FLOOR GREENWAY DR, LYFORD CAY NEW PROVIDENCE, BAHAMAS N77 76-459	0.00	164,422.54	164,422.54
2	ALAN MYRES & ASSOCIATES ACCOUNTING SVS	302 JOHN STREET SUITE 4 THORNHILL ON L3T6M8	13,500.00	0.00	13,500.00
3	BENNETT JONES LLP	4500 BANKERS HALL EAST. 855 2ND STREET SW CALGARY AB T2P4K7	1,900.00	0.00	1,900.00
4	COLM QUINN CO.	15 CARRIG HOUSE CRRICKBRENNAN RD,MONKSTOWN, CO MONKSTOWN, CO, DUBLIN IRELAND	10,800.79	0.00	10,800.79
5	DAVE STEWART BSB 923-100 ** 61547209		6,040.34	0.00	6,040.34
6	EMPLOYEES	MISSISSAUGA ON L5N 5M4		0.00	0.00
7	FIRST INSURANCE	T INSURANCE 20 TORONOT ST. SUITE 700 TORONTO ON M5C2B8			6,287.98
8		E 24-7 RECUITMENT SUITE 317, 1033 BAY STREET TORONTO ON M5S3A5	76,608.80	0.00	76,608.80
9	GWL REALTY ADVISORS INC.	TOM BUTERA SR PROPERTY MANAGER 1 CITY CENTRE DRIVE SUITE 300 MISSISSAUGA ON L5B 1M2	16,280.36	0.00	16,280.36
10	INSIGHTGLOBAL	181 UNIVERSITY AVE. SUITE 1605 TORONTO ON M5H 3M7	12,712.50	0.00	12,712.50
11	SHRED-IT INTERNATIONAL ULC 8100439451	P.O. BOX 15781 STATION A TORONTO ON M5W 1C1	87.03	0.00	87.03
12	SIMMONS SHARPE INC. MARKETING VIDEO	33 DAVIES AVENUE LEVEL 2 TORONTO ON M4M 2A9	32,000.00	0.00	32,000.00
13	SYMMETRY ELECTRONICS CORP.	5400 ROSECRANS AVE HAWTHORNE CA 90250 USA	134.62	0.00	134.62
14	THE WATERLOO NETWORKING COMPANY 121085	36 REGINA ST. N UNIT C1 WATERLOO ON N2J 3A2	1,039.83	0.00	1,039.83
		Total:	177,392.25	164,422.54	341,814.79

30-May-2018 Date

#### FORM 78 -- Continued

#### List "B" Secured Creditors

#### Blutip Power Technologies Inc

No.	Name of creditor	Address	Amount of claim	Particulars of security	When given	Estimated value of security	Estimated surplus from security	Balance of claim
1	1-ROYAL BANK OF CANADA	260 EAST CREEK ROAD, 2ND FLOOR RICHMOND HILL ON L4B 3M3	26,375.54	Cash on Hand - Chequing - 1		26,375.54		-
2	2-FULMAR FUND LTD (AGENT)	GREENWAY CORPORATE CENTRE 2ND FLOOR GREENWAY DR, LYFORD CAY NEW PROVIDENCE, BAHAMAS N77 76-459	700,000.00	Debts Due - Business - Accounts receivable		262,196.00		
				Business Assets - Stock In Trade - Inventory		169,000.00		de la companya de la
				Business Assets - Machinery - Machinery and equipment		26,777.00		
				Other - Patents and trademarks		1.00		
				Other - Investment in Subsidiary – Australia		1.00		164,422.54
				Cash on Hand - Chequing - 1		77,602.46		
		Total:	726,375.54			561,953.00	0.00	164,422.54

30-May-2018 Date

#### FORM 78 -- Continued

## List "C" Preferred Creditors for Wages. Rent, etc.

#### Blutip Power Technologies Inc

No.	Name of creditor	Address and occupation	Nature of claim	Period during which claim accrued	Amount of claim	Amount payable in full	Difference ranking for dividend
		Total:	0.00	0.00	0.00		

30-May-2018

Date

FORM 78 -- Continued

List "D"
Contingent or Other Liabilities

Blutip Power Technologies Inc

No.	Name of creditor or claimant	Address and occupation	Amount of liability or claim	Amount expected to rank for dividend	Date when liability incurred	Nature of liability
		Total:	0.00	0.00		

30-May-2018 Dale

FORM 78 -- Continued

List "E"

Debts Due to the Bankrupt

Blutip Power Technologies Inc

No.	Name of debtor	Address and occupation	i mature or debt	Amount of debt (good, doubtful, bad)	Folio of ledgers or other book where particulars to be found	When contracted	Estimated to produce	Particulars of any securities held for debt
1	Accounts receivable	6705 Millcreek Drive, Unit #4 North York ON L5N 5M4	Accounts receivable	262,196.00 0.00 87,399.00		29-May-2018	262,196.00	Accounts receivable
	Total:						262,196.00	

30-May-2018

Date

FORM 78 -- Continued

List "F"

Bills of Exchange, Promissory Notes, Lien Notes, Chattel Mortgages, etc., Available as Assets

Blutip Power Technologies Inc

No.	Name of all promissory, acceptors, endorsers, mortgagors, and guarantors	Address	Occupation	Amount of bill or note, etc.	Date when due	Estimated to produce	Particulars of any property held as security for payment of bill or note, etc.
		0.00		0.00			

30-May-2018 Date

#### FORM 78 -- Continued

## List "G" Real Property or Immovables Owned by Bankrupt

#### Blutip Power Technologies Inc

	Description of property	Nature of bankrupt interest	In whose name does title stand	Total value	Particulars of mortgages, hypothecs, or other encumbrances (name, address, amount)	Equity or surplus
ĺ			Total:	0.00		0.00

30-May-2018 Date

#### FORM 78 -- Concluded

List "H" Property

#### Blutip Power Technologies Inc FULL STATEMENT OF PROPERTY

Nature of property	Location	Details of property	Original cost	Estimated to produce
(a) Stock-in-trade		Inventory	0.00	169,000.00
(b) Trade fixtures, etc.			0.00	0.00
(c) Cash in financial institutions	-	1	103,978.00	103,978.00
(d) Cash on hand			0.00	0.00
(e) Livestock			0.00	0.00
(f) Machinery, equipment and plant		Machinery and equipment	0.00	26,777.00
(g) Furniture			0.00	0.00
(h) Life insurance policies, RRSPs, etc.			0.00	0.00
(i) Securities			0.00	0.00
(j) Interests under wills, etc.			0.00	0.00
(k) Vehicles			0.00	0.00
(I) Taxes			0.00	0.00
(m) Other		Patents and trademarks	0.00	1.00
		Investment in Subsidiary Australia	0.00	1.00
Total:				

30-May-2018 Date

Court No. File No.

> In the Matter of the Bankruptcy of Blutip Power Technologies Inc. of the City of Mississauga in the Province of Ontario

Form 78 (Bill C-12) Statement of affairs (Business bankruptcy)

Richter Advisory Group Inc. - Licensed Insolvency
Trustee
Per:

Adam Sherman, MBA, CIRP, LIT - Licensed Insolvency Trustee 181 Bay Street, 33rd Floor Toronto ON M5J 2T3 Phone: (416) 488-2345 Fax: (416) 488-3765

# TAB C

RUN NUMBER : 158 RUN DATE : 2018/06/07 ID : 20180607113629.35

## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 1 ( 5428)

CERTIFICATE

THIS IS TO CERTIFY THAT A SEARCH HAS BEEN MADE IN THE RECORDS OF THE CENTRAL OFFICE OF THE PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM IN RESPECT OF THE FOLLOWING:

TYPE OF SEARCH

: BUSINESS DEBTOR

SEARCH CONDUCTED ON : 663447 N.B. INC.

FILE CURRENCY

: 06JUN 2018

ENQUIRY NUMBER 20180607113629.35 CONTAINS 6 PAGE(S), 2 FAMILY(IES).

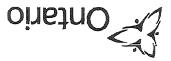
THE SEARCH RESULTS MAY INDICATE THAT THERE ARE SOME REGISTRATIONS WHICH SET OUT A BUSINESS DEBTOR NAME WHICH IS SIMILAR TO THE NAME IN WHICH YOUR ENQUIRY WAS MADE. IF YOU DETERMINE THAT THERE ARE OTHER SIMILAR BUSINESS DEBTOR NAMES, YOU MAY REQUEST THAT ADDITIONAL ENQUIRIES BE MADE AGAINST THOSE NAMES.

AIRD & BERLIS LLP ATTN: SHANNON MORRIS HOLD FOR PICK UP TORONTO ON M5J2T9 CERTIFIED BY/CERTIFIÉES PAR

OUTHUR

REGISTRAR OF
PERSONAL PROPERTY SECURITY/
LE REGISTRATEUR
DES SÛRETÉS MOBILIÈRES

(crij4 11/2017)



(ci)1ft 11/2017)

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FACE : 5429)

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RUN ИОМВЕК : 158 RUN DATE : 2018/06/07 ID : 20180607113629.35

RUN NUMBER: 158 RUN DATE : 2018/06/07 ID: 20180607113629.35

RECESTERING AGENT

SECURED PARTY?

LITEN CLATMANT

ADDRESS

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#### PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE CERTIFICATE

REPORT : PSSR060 PAGE : 3

5430)

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CANADIAN SECURITIES REGISTRATION SYSTEMS

\*\*\* FOR FURTHER INFORMATION, CONTACT THE SECURED PARTY. \*\*\*

4126 NORLAND AVENUE

CERTIFIED BY/CERTIFIÉES PAR REGISTRAR OF PERSONAL PROPERTY SECURITY/ LE REGISTRATEUR DES SÚRETÉS MOBILIÈRES

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(crj2ft 11/2017)



RUN NUMBER: 158 RUN DATE : 2018/06/07 ID: 20180607113629.35

#### PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 5431)

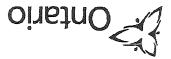
#### CERTIFICATE

TYPE OF SEARCH BUSINESS DEBTOR
SEARCH CONDUCTED ON 663447 N.B. INC.
FILE CURRENCY 06JUN 2018 FORM 1C FINANCING STATEMENT / CLAIM FOR LIEN 681592563 00 20120920 1452 1530 3302 01 SURNAME FTRST CIVEN NAME 02 03 BUSINESS NAME 663447 N.B. INC. ONTARIO CORBORATION NO L5N 5M4 04 6705 MILLCREEK DR., UNIT 4 MISSISSAUGA SURNAME first given kame 05 ·DEBEOR: 06 ONTARIO CORPORATION NO 07 SECURED PARTY / ROYAL BANK OF CANADA 08 M2P 0A4 09 36 YORK MILLS RD 4TH FLR TORONTO OM COLLATERAL CLASSIFICATION MOTOR VEHICLE AMOUNT DATE OF NO FLXED GOODS INVENTORY EQUIPMENT ACCOUNTS OTHER INCLUDED MATURITY OR MATURITY DATE X X 10 11 12 GENERAL COLLATERAL 13 14 15 CANADIAN SECURITIES REGISTRATION SYSTEMS 16 4126 NORLAND AVENUE BURNABY BC V5G 3S8 17 5 CONTINUED...

CERTIFIED BY/CERTIFIÉES PAR REGISTRAR OF PERSONAL PROPERTY SECURITY/ LE REGISTRATEUR DES SURETÉS MOBILIÈRES

(crj1ft 11/2017)





(Gi2/11 11/2017)

REGISTRAR OF PERSONAL PROPERTY SECURITY!

PERSONAL PROPERTY SECURITY!

DES SÜRETÉS MOBILIÈRES

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CERTIFIED BY/CERTIFIEES PAR

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PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES

PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

CERTIFICATE

REPORT : PSSR060 PAGE :

5433)

TYPE OF SEARCH

RUN NUMBER: 158

RUN DATE : 2018/06/07

ID : 20180607113629.35

: BUSINESS DEBTOR SEARCH CONDUCTED ON: 663447 N.B. INC.

FILE CURRENCY : 06JUN 2018

INFORMATION RELATING TO THE REGISTRATIONS LISTED BELOW IS ATTACHED HERETO.

FILE NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER
691552233	20131101 1431 1530 9877	20180209 1931 1531 9766		
681592563	20120920 1452 1530 3302	20170818 1450 1530 4173		

4 REGISTRATION(S) ARE REPORTED IN THIS ENQUIRY RESPONSE.

REGISTRAR OF PERSONAL PROPERTY SECURITY/ LE REGISTRATEUR DES SÛRETÉS MOBILIÈRES

CERTIFIED BY/CERTIFIÉES PAR

(crfj4 11/2017)



This report lists registrations in the Personal Property Registry that match the following search criteria:

Province or Territory Searched: New Brunswick
Type of Search: Debtors (Enterprise)

Search Criteria: 663447 N.B. INC.

Date and Time of Search: 2018-06-07 12:37 (Atlantic)

**Transaction Number:** 16619141 **Searched By:** W175316

The following table lists records that match the Debtors (Enterprise) you specified.

Exact	Included	Original	Enterprise Name	Place
		Registration		
		Number		

An '\*' in the 'Exact' column indicates that the Debtor (Enterprise) exactly matches the search criteria. **Included Column Legend** 

- An asterisk ('\*') in the 'Included' column indicates that the registration's details are included within the Search Result Report.

#### **Registration Counts**

- 0 registration(s) contained information that **exactly** matched the search criteria you specified.
- 0 registration(s) contained information that closely matched the search criteria you specified.

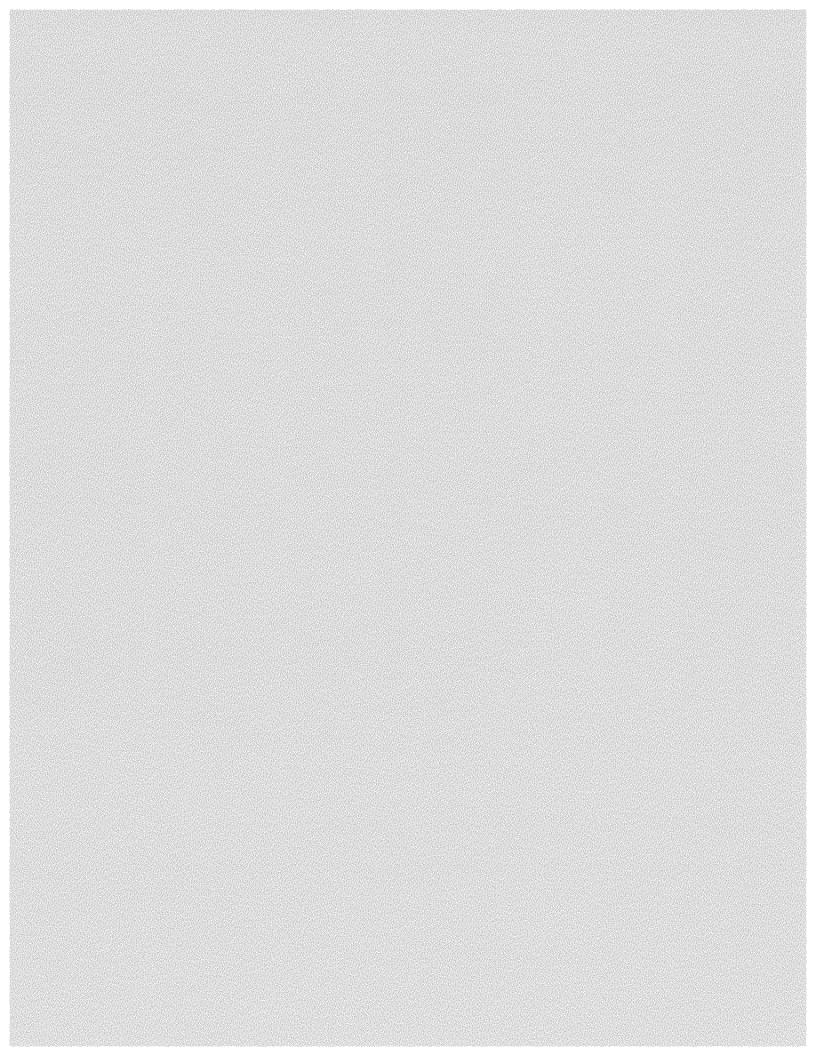
When reviewing the registrations below, note that a registration which has expired or been discharged within the last 30 days can still be re-registered by the secured party.

All registration date/time values are stated in Atlantic Time.

For more information concerning the Personal Property Registry, go to www.acol.ca

END OF REPORT

Report Version 884 Page: 1



## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE CERTIFICATE

REPORT: PSSR060 PAGE: 1 (5434)

THIS IS TO CERTIFY THAT A SEARCH HAS BEEN MADE IN THE RECORDS OF THE CENTRAL OFFICE OF THE PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM IN RESPECT OF THE FOLLOWING:

TYPE OF SEARCH

; BUSINESS DEBTOR

SEARCH CONDUCTED ON : BLUTIP POWER TECHNOLOGIES INC.

FILE CURRENCY

: 06JUN 2018

ENQUIRY NUMBER 20180607113637.50 CONTAINS 10 PAGE(S), 4 FAMILY(IES).

THE SEARCH RESULTS MAY INDICATE THAT THERE ARE SOME REGISTRATIONS WHICH SET OUT A BUSINESS DEBTOR NAME WHICH IS SIMILAR TO THE NAME IN WHICH YOUR ENQUIRY WAS MADE. IF YOU DETERMINE THAT THERE ARE OTHER SIMILAR BUSINESS DEBTOR NAMES, YOU MAY REQUEST THAT ADDITIONAL ENQUIRIES BE MADE AGAINST THOSE NAMES.

AIRD & BERLIS LLP ATTN: SHANNON MORRIS HOLD FOR PICK UP TORONTO ON M5J2T9 REGISTRAR OF PERSONAL PROPERTY SECURITY/ LE REGISTRATEUR DES SÜRETES MOBILIÈRES

(crij4 11/2017)

## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 2 ( 5435)

CERTIFICATE

TYPE OF SPARCE BUSINESS DEBTOR
SEARCH CONDUCTED ON BLUTIP POWER TECHNOLOGIES INC.
ELLE CUREBREY 66JUN 2018 739475559 00 e rocistrauton redistered number under REGISTERED REGISTRATION 01 20180517 1210 1862 3343 TIRST CIVEN NAME 02 03 BLUTIP POWER TECHNOLOGIES INC. ONTARIO CORPORATION NO. L5N 5M4 04 UNIT 4, 6705 MILLCREEK DRIVE MISSISSAUGA 05 06 ONTARIO CORPORATION NO 07 FULMAR FUND LTD. 08 N7776-459 09 C/O FULMAR ADVISORS LIMITED, GREENWAY NEW PROVIDENCE, BAHAMAS CONGUNER MOTOR VEHICLE AMOUNT DATE OF NO FIXED
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X X X X X X X 10 11 12 13 GENERAL COLLATERAL 14 15 BLAKE, CASSELS & GRAYDON LLP (J. HANCOCK/LLB) 16 M5L 1A9 17 SUITE 4000, COMMERCE COURT WEST TORONTO CONTINUED ... 3

CERTIFIED BY/CERTIFIÉES PAR

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REGISTRAR OF
PERSONAL PROPERTY SECURITY/
LE REGISTRATEUR
DES SÛRETÉS MOBILIÈRES



### PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENOUIRY RESPONSE

REPORT : PSSR060 PAGE : 3 ( 5436)

CERTIFICATE

TYPE OF SPANCE: BUSINESS DEBTOR
SEARCH CONDUCTED ON BLUTIP POWER TECHNOLOGIES INC.
FILE CURRENCY 66JUN 2019 FORM IC FINANCING STATEMENT / CLAIM FOR GIEN 739475559 00 CRUTION PAGE TOTAL
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CERTIFIED BY/CERTIFIÉES PAR

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REGISTRAR OF
PERSONAL PROPERTY SECURITY/
LE REGISTRATEUM
DES SÜRETÉS MOBILIÈRES



## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

CERTIFICATE

REPORT : PSSR060 PAGE : 4

( 5437)

SEARCH CONDUCTED ON : BLUTIP POWER TECHNOLOGIES INC. PILE CIRRENCY : 06JUN 2018 FORM IC FINANCENC STATEMENT / CLAIM FOR LIEN 00 MCTOR MEHICLE REGISTRATION REGISTRATION REGISTRATION SCHEDULE REGISTRATION SCHEDULE PERIOD PERIOD 20180517 1210 1862 3343 01 DATE OF BIRTH STRNAME 02 03 04 TIRST CIVER NAME Initial surname 05 \*DEBUOR: 06 07 SECURED PARTY / 08 LYFORD CAY 09 CONTINUES TELESTRICATION

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## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 5 ( 5438)

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#### PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 6 5439)

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## PROVINCE OF ONTARIO MINISTRY OF GOVERNMENT SERVICES PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM ENQUIRY RESPONSE

REPORT : PSSR060 PAGE : 9 ( 5442)

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PROVINCE OF ONTARIO RUN NUMBER: 158 MINISTRY OF GOVERNMENT SERVICES RUN DATE : 2018/06/07

PERSONAL PROPERTY SECURITY REGISTRATION SYSTEM

ENQUIRY RESPONSE CERTIFICATE

REPORT : PSSR060 PAGE: 10 ( 5443)

ID : 20180607113637.50

TYPE OF SEARCH : BUSINESS DEBTOR

SEARCH CONDUCTED ON : BLUTIP POWER TECHNOLOGIES INC.

FILE CURRENCY : 06JUN 2018

INFORMATION RELATING TO THE REGISTRATIONS LISTED BELOW IS ATTACHED HERETO.

FILE NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER	REGISTRATION NUMBER
720495550	20100515 1210 1002 2242			
739475559	20180517 1210 1862 3343			
739451322	20180516 1751 1590 0251			
692468451	20131209 1626 1031 7319			
691552233	20131101 1431 1530 9877	20180209 1931 1531 9766		

5 REGISTRATION(S) ARE REPORTED IN THIS ENQUIRY RESPONSE.

REGISTRAR OF PERSONAL PROPERTY SECURITY/ LE REGISTRATEUR DES SÛRETÉS MOBILIÈRES

(crlj4 11/2017)

This report lists registrations in the Personal Property Registry that match the following search criteria:

**Province or Territory Searched:** 

New Brunswick

Type of Search:

Debtors (Enterprise)

Search Criteria:

BLUTIP POWER TECHNOLOGIES INC.

Date and Time of Search:

2018-06-07 12:39 (Atlantic)

Transaction Number: Searched By:

16619155 W175316

The following table lists records that match the Debtors (Enterprise) you specified.

Exact	Included	Original Registration Number	Enterprise Name	Place
*	*	30594899	BLUTIP POWER TECHNOLOGIES INC.	MISSISSAUGA
*	*	30595003	BLUTIP POWER TECHNOLOGIES INC.	MISSISSAUGA

An '\*' in the 'Exact' column indicates that the Debtor (Enterprise) exactly matches the search criteria. **Included Column Legend** 

- An asterisk ('\*') in the 'Included' column indicates that the registration's details are included within the Search Result Report.

#### **Registration Counts**

- 2 registration(s) contained information that exactly matched the search criteria you specified.
- 0 registration(s) contained information that closely matched the search criteria you specified.

When reviewing the registrations below, note that a registration which has expired or been discharged within the last 30 days can still be re-registered by the secured party.

All registration date/time values are stated in Atlantic Time.

For more information concerning the Personal Property Registry, go to www.acol.ca

#### Registration Details for Registration Number: 30594899

Province or Territory: New Brunswick

Registration Type: PPSA Financing Statement

#### Registration History

Registration Activity	Registration Number	(Atlantic)		File Number
Original	30594899	2018-05-17 15:12	2028-05-17	921249
Discharge	30602791	2018-05-18 15:04	2028-05-17	

This registration has **not** been the subject of an Amendment or Global Change. The following registration information was added by the original registration and has not been deleted.

#### **Debtors**

Type: Enterprise

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BLUTIP POWER TECHNOLOGIES INC. UNIT 4, 6705 MILLCREEK DRIVE MISSISSAUGA ON L5N 5M4 Canada

#### **Secured Parties**

Type: Enterprise
FULMAR FUND LTD.
GREENWAY CORPORATE CENTRE, 2ND FL, GREENWAY DR, LYFORD CAY
NEW PROVIDENCE, BAHAMAS - N7776-459
BAHAMAS

#### **General Collateral**

A SECURITY INTEREST IS TAKEN IN ALL OF THE DEBTOR'S PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY.

#### **Additional Information**

THE FULL ADDRESS FOR THE SECURED PARTY IS C/O FULMAR ADVISORS LIMITED, GREENWAY CORPORATE CENTRE, 2ND FL, GREENWAY DR, LYFORD CAY, NEW PROVIDENCE N7776-459

#### Registration Details for Registration Number: 30595003

**Province or Territory: New Brunswick** 

Registration Type: PPSA Financing Statement

Registration History

Registration Activity	Registration Number	Date/Time (Atlantic)	Expiry Date	File Number
Original	30595003	2018-05-17 15:23	2028-05-17	921252

This registration has **not** been the subject of an Amendment or Global Change. The following registration information was added by the original registration and has not been deleted.

#### **Debtors**

Type: Enterprise
BLUTIP POWER TECHNOLOGIES INC.
UNIT 4, 6705 MILLCREEK DRIVE
MISSISSAUGA ON L5N 5M4
Canada

#### **Secured Parties**

Type: Enterprise
FULMAR FUND LTD.
2ND FL, GREENWAY DR, LYFORD CAY
NEW PROVIDENCE, BAHAMAS - N7776-459
BAHAMAS

Report Version 884 Page: 2

#### **General Collateral**

A SECURITY INTEREST IS TAKEN IN ALL OF THE DEBTOR'S PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY.

<u>Additional Information</u>
THE FULL ADDRESS FOR THE SECURED PARTY IS C/O FULMAR ADVISORS LIMITED, GREENWAY CORPORATE CENTRE, 2ND FL, GREENWAY DR, LYFORD CAY, NEW PROVIDENCE N7776-459

**END OF REPORT** 

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## TAB D

#### RICHTER



### TRANSACTION OPPORTUNITY: FUEL MANAGEMENT SOLUTIONS

#### Background

On May 30, 2018, Blutip Power Technologies Inc. ("Blutip" or the "Company") made an assignment in bankruptcy pursuant to the *Bankruptcy and Insolvency Act* (Canada) and Richter Advisory Group Inc. was appointed as trustee of Blutip's bankrupt estate (the "Trustee").

The Trustee has initiated a process to solicit offers to acquire all or part of the Company's business assets (the "Sales Process"). The Trustee is responsible for all aspects of the Sales Process and will be contacting potential interested parties to discuss this transaction opportunity.

#### **Company Overview**

Blutip was a leader in smart fuel management solutions and data analytic services for operators of high-horsepower engine applications. The Company was focused on improving engine fuel economy and reducing fuel particulates through the use of certain proprietary, patented and patent-pending fuel optimization and emissions control systems as well as extracting more accurate sensor data for smarter operational decision making.

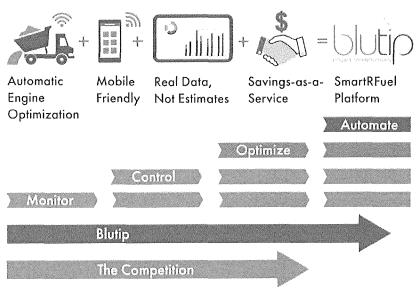
#### The Blutip SmartRFuel Solution

Born of a desire to help mining, construction, and power generation customers effect a digital transformation of their businesses to lower costs, increase productivity, and reduce risk, Blutip's technology is helping lead the Industrial Internet of Things (IIOT) revolution. Using cloud technology, Blutip's *SmartRFuel* solutions connect your diesel equipment to your control center, wherever that may be.

#### Engine operation is modified in real-time to proactively reduce your fuel costs and particulate engine emissions, and Blutip's data analytics suite enables smarter operational decisions. The data produced, in turn, provides insights that help reduce costs, proactively schedule equipment and modify maintenance, behaviours. Unlike other site monitoring technologies, Blutip's technology does not simply report and monitor various equipment conditions based on IIOT sensor readings. The Blutip SmartRFuel platform is the only fuel management solution which precisely measures fuel consumption and provides real-time engine control to optimize fuel savings and reduce carbon footprint.

### **SmartRFuel Has Two Components**





Framework adapted from Harvard Business Review, November 2014

#### RICHTER



#### **Investment Highlights**

The Company's fuel management equipment and technology offers potential acquirers an attractive opportunity due to the following positive attributes:

#### Proven and Patented Technology

Blutip SmartRControl is the only smart fuel management solution which measures fuel consumption using high-precision meters and optimizes engine characteristics in real-time to maximize fuel savings and reduce particulate emissions. No operator intervention is required to achieve fuel savings.

#### **Achieve Fuel Efficiency**

Blutip's *SmartRFuel* platform helps its users lower fuel consumption by up to 5%, reduce carbon footprint by 4-5%, and provide up to 10X more accurate data about fuel consumption to enable better operational decision-making.

#### Global Reach

Blutip *SmartRFuel* technology has been installed on four continents at some of the world's largest mining, construction, power generation, and fuel additives companies. Applications include haul trucks, excavators, dozers, and prime continuous power generators.

#### Solicitation Process

Below is a summary of the key aspects of the Sales Process:

#### Cloud-Based Platform

SmartRView, a mining and fuel analytics platform, is a site-wide dashboard that collects fuel data from SmartRControl and additional data from other sensors on your fleet. Cloud-based, it connects your equipment to your control center, wherever that may be, and delivers data not available from conventional fleet management or site reporting systems.

#### **Optimize Decision Making**

Blutip's telematics can identify issues such as high idle time and risky driver behavior. Blutip's data analytics can also be used for operational decision-making such as predicting fuel usage when haul-truck routes change, and to assess the impact of fuel additives on fuel efficiency. For example, for a major oil sands producer, Blutip's *SmartRFuel* platform provided real-time alerts when dozer engines overheated, improving equipment uptime and reducing lifecycle costs.

- Interested parties shall be required to execute a non-disclosure agreement and return it to the Trustee in order to gain access to confidential information maintained in a data room.
- Parties will be required to submit binding offers to the Trustee by 12pm EST on July 11, 2018 (the "Bid Deadline").
- To be considered by the Trustee, offers are to be on an "as is, where is" basis and shall remain open for acceptance for a period of at least 10 business days from the Bid Deadline.
- The acceptability of any offer received is to be determined by the Trustee in consultation with any estate inspectors.
- If no satisfactory offers are received by the Bid Deadline, the Trustee will consider whether to continue the Bid Process.
- The Bid Process contemplates that the Trustee is not required to accept the highest, best or any offer.
- The Trustee has the right to alter or vary the Sales Process at its own discretion, without notice to interested parties.
- Any transaction will be subject to the approval of the Ontario Superior Court of Justice (Commercial List), with the closing to occur as soon as possible thereafter.

If you would like to execute an NDA, further discuss this opportunity or the Sales Process, please direct all enquiries to:

Adam Sherman Senior Vice President (416) 642-4836 ASherman@Richter.ca Adam Zeldin Associate (416) 646-7390 AZeldin@Richter.ca



## TAB E

#### BILL OF SALE AND IP ASSIGNMENT AND ASSUMPTION AGREEMENT

This Bill of Sale and IP Assignment and Assumption Agreement (the "Agreement") is made as of July 23, 2018.

WHEREAS, on May 30, 2018 (the "Bankruptcy Date"), Blutip Power Technologies Inc. ("Blutip") filed an assignment in bankruptcy pursuant to section 49 of the *Bankruptcy and Insolvency Act*, R.S.C. 1985, c. B-3, as amended (the "BIA"), and Richter Advisory Group Inc. ("Richter") was appointed as trustee of Blutip's bankrupt estate (Estate No. 32-2383689) (in such capacity, the "Trustee") by the Office of the Superintendent of Bankruptcy (the "Bankruptcy Proceedings");

WHEREAS, pursuant to the BIA and, in particular, sections 30 and 71 of the BIA: (i) all of Blutip's assets vested in the Trustee; (ii) Blutip ceased to have any capacity to dispose of or otherwise deal with its property; and (iii) the Trustee has certain authority to dispose of Blutip's assets;

WHEREAS Fulmar Fund Ltd. is the administrative agent (in such capacity, the "Agent"), acting on behalf of Fulmar Fund Ltd. ("FFL") and Coghill Capital Management LLC (together with FFL, the "Secured Creditors"), under a General Security Agreement dated May 22, 2018 ("GSA") granted by Blutip to the Secured Creditors;

WHEREAS, as at the Bankruptcy Date, Blutip was indebted to the Secured Creditors in an amount secured by the GSA (the "Secured Debt"), including an aggregate principal amount of \$700,000 plus interest, fees and other amounts owing in connection with certain Convertible Promissory Notes dated January 31, 2018 granted by Blutip to the Secured Creditors;

WHEREAS, on July 23, 2018, the Agent, on behalf of the Secured Creditors, and Blutip Technologies Corp. (the "Purchaser") entered into a Debt Transfer Agreement pursuant to which, among other things, the Agent transferred all of the Secured Debt to the Purchaser;

WHEREAS the Purchaser wishes, subject to the approval of the Ontario Superior Court of Justice (the "Court"), to acquire all of Blutip's assets (except for the Excluded Assets, as such term is defined in this Agreement) from the Trustee in accordance with and pursuant to the terms of this Agreement;

**NOW THEREFORE** in consideration of the sale of assets and assignment and assumption of certain rights and intellectual property rights for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

1. <u>The Assets</u>. Subject to section 4 of this Agreement, the Trustee does hereby sell, transfer, convey, assign and deliver to the Purchaser, its successors and assigns, forever, all of the right title and interest of Blutip and the Trustee, if any, in, to and under all of Blutip's assets except

for the Excluded Assets (collectively, the "Purchased Assets"), which Purchased Assets include, but are not limited to:

- (a) those assets listed in **Schedule** A hereto;
- (b) all copyright registrations and exclusive copyright licenses, and all issuances, extensions and renewals thereof;
- (c) all patents and patent applications, including those set forth in **Schedule B** hereto, and all issuances, divisions, continuations, continuations-in-part, reissues, extensions, reexaminations and renewals thereof;
- (d) all trade-mark registrations and applications, including those set forth in **Schedule**C hereto, together with the goodwill connected with the use thereof and symbolized thereby and all issuances, extensions and renewals thereof;
- (e) all rights of any kind whatsoever of Blutip accruing under any of the foregoing provided by applicable law of any jurisdiction, by international treaties and conventions and otherwise throughout the world;
- (f) any and all royalties, fees, income, payments and other proceeds now or hereafter due or payable with respect to any and all of the foregoing; and
- (g) any and all claims and causes of action, including, but not limited to, with respect to any of the foregoing paragraphs (a) to and including (f), whether accruing before, on or after the date of this Agreement, including all rights to and claims for damages, restitution and injunctive and other legal and equitable relief for past, present and future infringement, dilution, misappropriation, violation, misuse, breach or default, with the right but no obligation to sue for such legal and equitable relief and to collect, or otherwise recover, any such damages,

but excluding the following assets (collectively, the "Excluded Assets"):

- (a) any of Blutip's assets abandoned by the Trustee at Blutip's previously leased premises located at the address municipally known as 6705 Millcreek Drive, Unit #4, in Mississauga, Ontario, in the course of the Bankruptcy Proceedings; and
- (b) the shares, ownership interests, options or warrants of (or any other equity interests in) any of Blutip's subsidiaries, including, without limitation, Blutip Australia PTY Ltd. and Blutip USA Ltd.
- 2. <u>The Purchase Price</u>. The amount payable by the Purchaser to the Trustee for the Purchased Assets (the "**Purchase Price**"), exclusive of all applicable taxes, shall be: (i) the amount of the totality of the Secured Debt; plus (ii) the sum of \$12,968.00 in cash (the "**Cash Consideration**").

- 3. <u>Satisfaction and Payment of the Purchase Price</u>. The Purchaser shall satisfy the Purchase Price by: (i) the release of the totality of the Secured Debt on Closing (as such term is defined in this Agreement); and (ii) payment in cash of the amount of the Cash Consideration to the Trustee on Closing by way of a wire transfer to the Trustee's account listed on **Schedule D** hereto.
- 4. <u>Cash and Amounts Recovered by the Trustee</u>. The Purchaser agrees that all cash held in Blutip's bank accounts or held by the Trustee on behalf of Blutip at the time of Closing (as defined below) (the "Funds") may be used by the Trustee to fund the reasonable and documented costs associated with the administration of the Bankruptcy Proceedings provided that, should any Funds remain immediately prior to the discharge of the Trustee, the Trustee shall remit such remaining Funds to the Purchaser.
- 5. As is, Where is. The Purchaser acknowledges that the Trustee is selling and the Purchaser is purchasing the Purchased Assets on an "as is, where is" basis as the Purchased Assets shall exist upon the successful completion of the transaction contemplated by this Agreement ("Closing"), including, without limitation, whatever defects, conditions, impediments, hazardous materials or deficiencies exist on Closing, whether patent or latent. The Purchaser further acknowledges and agrees that it has entered into this Agreement on the basis that the Trustee has not guaranteed and will not guarantee title to or marketability, use or quality of the Purchased Assets, that the Purchaser has conducted such inspections of the condition and title to the Purchased Assets as it deems appropriate and has satisfied itself with regard to these matters. No representation, warranty or condition is expressed or can be implied as to title, encumbrance, description, fitness for purpose, environmental compliance, merchantability, condition or quality, or in respect of any other matter or thing whatsoever concerning the Purchased Assets, or the right of the Trustee to sell, assign, convey or transfer same, save and except as expressly provided in this Agreement. Without limiting the generality of the foregoing, any and all conditions, warranties or representations expressed or implied pursuant to the Sale of Goods Act, R.S.O. 1990, c. S.1, as amended, do not apply hereto and/or have been waived by the Purchaser. The description of the Purchased Assets contained in this Agreement is for the purpose of identification only and no representation, warranty or condition has or will be given by the Trustee concerning the accuracy of such description.
- Registration of IP and Further Actions. After Closing, the Trustee authorizes the Patent Office, the Office of the Registrar of Trade-Marks, the Copyright Office, the Canadian Intellectual Property Office and any other governmental officials to record and register this Agreement upon the written request of the Purchaser. On the written request by the Purchaser to the Trustee and at the Purchaser's sole expense, the Trustee shall take such steps and actions following the date of the Agreement to review, revise and execute any documents, files, registrations or other similar items to ensure that the intellectual property assigned by this Agreement is properly assigned to Purchaser, or any assignee or successor thereto.

- 7. Trustee Acting in Capacity as Trustee in Bankruptcy. The Purchaser acknowledges that the person signing this Agreement on behalf of the Trustee is acting solely in his/her capacity as an authorized signatory of the Trustee, and that the Trustee is acting solely in its capacity as trustee in bankruptcy of Blutip and such person, the Trustee and Richter shall have no personal or corporate liability of any kind, whether in contract, in tort or otherwise with respect to this Agreement or the transaction contemplated by this Agreement.
- 8. <u>Condition Precedent</u>. The obligations of the Purchaser and the Trustee under this Agreement are subject to and conditional upon the Trustee having obtained, by no later than August 15, 2018 (the "Court Condition Date"), an Approval and Vesting Order of the Court satisfactory to the Purchaser, acting reasonably, approving the transaction contemplated by this Agreement (the "Approval and Vesting Order"). In the event that the Trustee is unsuccessful in obtaining the Approval and Vesting Order by the Court Condition Date, the Trustee and Purchaser may mutually agree, in writing, to extend the Court Condition Date to allow the Trustee to continue to attempt to obtain the Approval and Vesting Order, failing which this Agreement shall be null and void.
- 9. <u>Name Change</u>. As soon as is practicable after Closing the Trustee shall change Blutip's corporate name from "BLUTIP POWER TECHNOLOGIES INC." to "663447 N.B. INC." by filing the appropriate forms with the applicable corporate registry.
- 10. <u>Enurement</u>. This Agreement shall enure to the benefit of and be binding upon the parties hereto and their respective successors (including any successor by reason of amalgamation of any party hereto) and permitted assigns, which shall not have been stayed, varied, or vacated and no appeal shall have been launched.
- 11. <u>Further Assurances</u>. The parties hereto shall, with reasonable diligence, do all such things and provide all such reasonable assurances as may be required to consummate the transaction contemplated by this Agreement, and each party shall provide such further documents or instruments required by the other party as may be reasonably necessary or desirable to effect the purpose of this Agreement and carry out its provisions.
- 12. <u>Governing Law.</u> This Agreement is governed by, and is to be construed and interpreted in accordance with, the laws of the Province of Ontario and the laws of Canada applicable in that province.
- 13. <u>Currency</u>. All references to currency in this Agreement are references to Canadian dollars, unless otherwise noted herein.
- 14. <u>Counterparts</u>. This Agreement may be executed and delivered by the parties hereto in one or more counterparts, each of which when so executed and delivered shall be deemed to be an original and all of which shall constitute one and the same Agreement. This Agreement may be executed by portable document file ("PDF"), facsimile or other electronic transmission, and such PDF, facsimile or electronic signature shall be treated as an original signature hereunder and this

Agreement will be deemed to have been executed by such party on the date of the electronic transmission.

- 15. <u>Severability</u>. If any provision of this Agreement or any document delivered in connection with this Agreement is partially or completely invalid or unenforceable, the invalidity or unenforceability of that provision shall not affect the validity or enforceability of any other provision of this Agreement, all of which shall be construed and enforced as if that invalid or unenforceable provision were omitted. The invalidity or unenforceability of any provision in one jurisdiction shall not affect such provisions validity or enforceability in any other jurisdiction.
- 16. Entire Agreement. This Agreement constitutes the entire agreement between the parties and sets out all the covenants, promises, warranties, representations, conditions, understandings and agreements between the parties relating to the subject matter of this Agreement and supersedes all prior agreements, understandings, negotiations and discussions, whether oral or written. There are no covenants, promises, warranties, representations, conditions, understandings or other agreements, oral or written, express, implied or collateral between the parties in connection with the subject matter of this Agreement except as specifically set forth in this Agreement.
- 17. <u>Schedules.</u> The schedules to this Agreement, listed below, are an integral part of this Agreement.

<b>Schedule</b>	<b>Description</b>
Schedule A	Specified Assets
Schedule B	Patents
Schedule C	Trademarks
Schedule D	Trustee's Account

[signature page follows]

IN WITNESS WHEREOF, each of the parties has executed this Agreement as of the date first written above.

RICHTER ADVISORY GROUP INC., solely in its capacity as trustee in bankruptcy of Blutip Power Technologies Inc.

Bv:

Name: Adam Sherman

Title: Senior Vice President

BLUTTP TECHNOLOGIES CORP.

By:

Name: JAMES LY

Title: CHAIRMAN

#### SCHEDULE A – SPECIFIED ASSETS

- All assets, including inventory and equipment, which are located at the address municipally know as 80 Midwest Road, Unit 1 in Scarborough, Ontario;
- All accounts receivable; and
- All books and records.

### SCHEDULE B - PATENTS

Jurisdiction	Design	Status	Patent #	Application #	Filed	Grant Date
Australia	Method and systems for improving fuel economy and controlling engine emissions	Granted	N/A	2010254583	May 31, 2010	May 19, 2016
Canada	Method and systems for improving fuel economy and controlling engine emissions	Pending	N/A	2801234	May 31, 2010	
Chile	Method and systems for improving fuel economy and controlling engine emissions	Granted	CL 55187	3347-2012	May 31, 2010	September 13, 2017
Colombia	Method and systems for improving fuel economy and controlling engine emissions	Granted	12 218.113	12-218113	May 31, 2010	January 17, 2014
Mexico	Method and systems for improving fuel economy and controlling engine emissions	Pending	N/A	2012/013817	May 31, 2010	

Peru	Method and systems for improving fuel economy and controlling engine	Granted	8346	2251.2012	May 31, 2010	June 27, 2017
United States	emissions  Method and systems for improving fuel economy and controlling engine emissions	Pending	N/A	13/701,061	May 31, 2010	
Australia	Improve engine performance by adjusting angular position sensor signal timing	Granted	2013353748	2013353748	December 4, 2013	December 18, 2017
Canada	Improve engine performance by adjusting angular position sensor signal timing	Pending	N/A	2893781	December 04, 2013	
United States	Improve engine performance by adjusting angular position sensor signal timing	Pending	N/A	14/649,169	December 04, 2013	

### SCHEDULE C – TRADE-MARKS

Jurisdiction	Trademark	Status	Application #	Filed
		And the second s	Reg. #	
Canada	BLUTIP FUEL	Pending	1819489	24-Jan-2017
	SAVINGS-AS-A-			
	SERVICE			
Canada	BLUTIP	Pending	1819493	24-Jan-2017
	SMARTRFUEL		Table	
Canada	SMARTRCONTROL	Pending	1832001	10-Apr-2017
Canada	SMARTRVIEW	Pending	1832002	10-Apr-2017
Ghana	BLUTIP	Pending	1219/2017	26 Jul-2017
	SMARTRFUEL			
Australia	BLUTIP	Registered	1859949	19-Jul-2017
	SMARTRFUEL		1859949	
Ghana	BLUTIP	Pending	1554/2017	02-Oct-2017
	SMARTRVIEW			
Australia	BLUTIP	Pending	1876860	29-Sep-2017
	SMARTRVIEW			

#### SCHEDULE D - TRUSTEE'S ACCOUNT

Bank: Bank of Montreal

Address: 119 St. Jacques, Montreal, QC H2Y 1L6

Swift code: BOFMCAM2

Transit: 00011

Account No.: 1945 640

Beneficiary: Richter Advisory Group Inc. Trustee in trust Re: Blutip Power Technologies Inc.

Address: 1981 McGill College, Montreal, QC H3A 0G6

## TAB F

### Blutip Power Technologies Inc. (the "Company") Comparison of Sale Transaction vs. Liquidation

	Net Book Value	Estim Realiz High / L	ation	Estimated Reali Liquidation		Estimated Value of the Transaction	
	(Note 1)	High	Low	High	Low	(CDN\$)	Notes
Assets							
Cash and cash equivalents	103,978	-	-	85,734	85,734		Note 2
Accounts receivable	349,595	40%	20%	139,838	69,919		Note 3
Inventory	447,032	20%	10%	89,406	44,703		Note 4
Property, plant and equipment	5,205	-	-	50,000	25,000		Note 5
Intellectual property	1,009,491	-	-	50,000	25,000		Note 6
Investment in subsidiary							
Blutip Australia	120	-	-	-	-		Note 7
Blutip USA	1	-	-	_	-		Note 7
Other	15,943		-	14,837	14,837		Note 8
Total	1,931,365	*********		429,815	265,193	712,968	
Section 81.3 Claims				12,968	12,968	12,968	Note 9
Total Potential Priority Liabilities			-	12,968	12,968	12,968	
Net realizations			-	416,847	252,225	700,000	Note 10

#### Notes:

- (1) Net book values are based on a combination of subledger reports (as of various dates in May 2018) and discussions with management.
- (2) The net book value includes cash in the Company's bank account as at the date of bankruptcy as well as approximately \$73,000 in Guaranteed Investment Certificates (the "GICs"). The GICs were held as collateral to secure the Company's obligations owing under its corporate credit cards with Royal Bank of Canada ("RBC"). Subsequent to the date of bankruptcy, RBC set off the amounts owing to it against the Company's funds on deposit at RBC.
- (3) As all outstanding accounts receivable relate to previously active customer contracts in foreign jurisdictions that are no longer being fulfilled, the likelihood of collection is low.
- (4) Given the specialized nature of inventory, recoveries are estimated to be limited in a liquidation.
- (5) The property, plant and equipment balance is based on the May 2018 fixed asset subledger and includes the unamortized portion of computer equipment. All other property, plant and equipment owned by the Company, which is mainly comprised of manufacturing equipment, lab equipment, computer software and small tools, has been fully amortized. Due to the nature of the assets and the costs of realization, they are not expected to yield significant realizations.
- (6) The balance is comprised of the unamortized capital costs of the Company's patents/trademarks related to its *SmartRFuel* platform. In a liquidation, we are uncertain what, if any, value can be realized from these assets. For the purpose of this analysis (and given the lack of third-party interest in the Company's assets), we have assumed limited recoveries from the Company's intellectual property.
- (7) Blutip Australia has virtually no assets and was entirely dependent on the Company to fund operations. Blutip USA has no assets/no business activity. The Company's investment in these subsidiaries is not expected to yield any realizations in a liquidation.
- (8) These amounts represent the anticipated recoveries from a security deposit for the Company's former leased premises.
- (9) Represents amounts owing to the Company's former employees for unpaid wages and vacation pay as at the date of bankruptcy, up to a maximum of \$2,000 per employee, in accordance with Section 81.3 of the BIA.
- (10) Excludes professional fees/disbursements.

## **TAB 5**

#### SERVICE LIST (Current as of July 18, 2018)

TO: RICHTER ADVISORY GROUP INC.

> 181 Bay Street, Suite 3320 Bay Wellington Tower Toronto, ON M5J 2T3

Adam Sherman

Tel: (416) 488-2345 ext. 2318

Fax: (416) 488-3765

Email: asherman@richter.ca

Adam Zeldin

Tel: (416) 488-2345 ext. 2268

Fax: (416) 488-3764 Email: azeldin@richter.ca

Trustee

AIRD & BERLIS LLP AND TO:

Brookfield Place

Suite 1800, 181 Bay Street Toronto, ON M5J 2T9

Ian Aversa

Tel: (416) 865-3082 Fax: (416) 863-1515

Email: <u>iaversa@airdberlis.com</u>

Jeremy Nemers

(416) 865-7724 Tel:

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Email: jnemers@airdberlis.com

Lawyers for Richter Advisory Group Inc., in its capacity as the Trustee

#### AND TO: DAOUST VUKOVICH LLP

20 Queen Street West, Suite 3000

Toronto, ON M5H 3R3

#### Gasper Galati

Tel: (416) 598-7050 Fax: (416) 597-8897 Email: ggalati@dv-law.com

Lawyers for The Great-West Life Assurance Company and 801611 Ontario Limited

#### AND TO: DEPARTMENT OF JUSTICE

120 Adelaide Street West, Suite 400 Toronto, ON M5H 1T1

#### **Diane Winters**

Tel: (647) 256-7459

Email: diane.winters@justice.gc.ca

### AND TO: HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF ONTARIO AS REPRESENTED BY THE MINISTER OF FINANCE

Legal Services Branch 777 Bay Street, 11<sup>th</sup> Floor Toronto, ON M5G 2C8

#### Kevin O'Hara

Tel: (416) 327-8463 Fax: (416) 325-1460

Email: kevin.ohara@ontario.ca

#### AND TO: ROYAL BANK OF CANADA

36 York Mills Road, 4<sup>th</sup> Floor Toronto, ON M2P 0A4

#### AND TO: FULMAR FUND LTD.

c/o Fulmar Advisors Limited Greenway Corporate Center

Greenway, Nassau

The Bahamas N7776-459

#### AND TO: FULMAR, LTD.

Greenway Corporate Center

Greenway, Nassau

The Bahamas N7776-459

#### AND TO: OSLER, HOSKIN & HARCOURT LLP

100 King Street West 1 First Canadian Place Suite 6200, P.O. Box 50 Toronto ON M5X 1B8

#### Marc Wasserman

Email: <u>mwasserman@osler.com</u>

#### Sean Stidwill

Email: sstidwill@osler.com

Lawyers for Fulmar Fund Ltd. (as agent for Fulmar Fund Ltd. and Coghill Capital Management, LLC) and the Purchaser

#### Email Service:

<u>asherman@richter.ca; azeldin@richter.ca; iaversa@airdberlis.com; jnemers@airdberlis.com; ggalati@dv-law.com; diane.winters@justice.gc.ca; kevin.ohara@ontario.ca; mwasserman@osler.com; sstidwill@osler.com</u>

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#### IN THE MATTER OF THE BANKRUPTCY OF Blutip Power Technologies Inc. of the City of Mississauga in the Province of Ontario

District of: Ontario

Division No.: 09 - Mississauga Court File No.: 32-2383689 Estate No.: 32-2383689

# ONTARIO SUPERIOR COURT OF JUSTICE IN BANKRUPTCY AND INSOLVENCY (COMMERCIAL LIST)

Proceedings commenced at Toronto

MOTION RECORD (returnable July 27, 2018)

#### AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, ON M5J 2T9

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